

Talent Is Not Enough John Maxwell

RIGHT HERE, WE HAVE COUNTLESS BOOK **TALENT IS NOT ENOUGH JOHN MAXWELL** AND COLLECTIONS TO CHECK OUT. WE ADDITIONALLY HAVE THE FUNDS FOR VARIANT TYPES AND AS A CONSEQUENCE TYPE OF THE BOOKS TO BROWSE. THE CUSTOMARY BOOK, FICTION, HISTORY, NOVEL, SCIENTIFIC RESEARCH, AS COMPETENTLY AS VARIOUS EXTRA SORTS OF BOOKS ARE READILY SIMPLE HERE.

AS THIS TALENT IS NOT ENOUGH JOHN MAXWELL , IT ENDS OCCURRING INSTINCTIVE ONE OF THE FAVORED EBOOK TALENT IS NOT ENOUGH JOHN MAXWELL COLLECTIONS THAT WE HAVE. THIS IS WHY YOU REMAIN IN THE BEST WEBSITE TO LOOK THE INCREDIBLE EBOOK TO HAVE.

THE LAW OF THE BIG MO - JOHN C. MAXWELL 2012-08-27

JAIME ESCALANTE HAS BEEN CALLED THE BEST TEACHER IN AMERICA. BUT HIS TEACHING ABILITY IS ONLY HALF THE STORY. HIS AND GARFIELD HIGH SCHOOL'S SUCCESS CAME BECAUSE OF THE LAW OF THE BIG MO.

TALENT IS NEVER ENOUGH WORKBOOK - JOHN C. MAXWELL 2007-06-17

A BLUEPRINT TO MAXIMIZE YOUR POTENTIAL, THIS WORKBOOK COMPANION TO AN ESSENTIAL JOHN MAXWELL GUIDE IS FILLED WITH ACTION-ORIENTED BUSINESS WISDOM AND EXAMPLES OF PROFESSIONALS FROM ALL WALKS OF LIFE TO LIGHT YOUR PATH TO BECOMING A TALENT-PLUS PERSON. NEW YORK TIMES BEST-SELLING AUTHOR DR. JOHN C. MAXWELL HAS A MESSAGE FOR YOU, AND FOR

TODAY'S CORPORATE CULTURE FIXATED ON TALENT ABOVE ALL ELSE: TALENT IS NEVER ENOUGH. SOME TALENTED PEOPLE REACH THEIR FULL POTENTIAL, WHILE OTHERS SELF-DESTRUCT OR REMAIN TRAPPED IN MEDIOCRITY. WHAT MAKES THE DIFFERENCE? MAXWELL, THE GO-TO GURU FOR BUSINESS PROFESSIONALS ACROSS THE GLOBE, INSISTS THAT THE CHOICES PEOPLE MAKE-NOT MERELY THE SKILLS THEY INHERIT-PROPEL THEM ONTO GREATNESS. AMONG OTHER TRUTHS, SUCCESSFUL PEOPLE KNOW THAT: BELIEF LIFTS YOUR TALENT. INITIATIVE ACTIVATES YOUR TALENT. FOCUS DIRECTS YOUR TALENT. PREPARATION POSITIONS YOUR TALENT. PRACTICE SHARPENS YOUR TALENT. PERSEVERANCE SUSTAINS YOUR TALENT. CHARACTER PROTECTS

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YOUR TALENT. . . . AND MORE!! IN THIS COMPANION WORKBOOK, MAXWELL OUTLINES THE THIRTEEN CRUCIAL THINGS YOU CAN DO TO MAXIMIZE YOUR NATURAL TALENTS AND BECOME A "TALENT-PLUS" PERSON.

THE LAW OF PRIORITIES - JOHN C. MAXWELL 2012-08-27

JACK WELCH TOOK A COMPANY THAT WAS ALREADY FLYING HIGH AND ROCKETED IT INTO THE STRATOSPHERE. WHAT DID HE USE AS THE LAUNCHING PAD? THE LAW OF PRIORITIES, OF COURSE.

THE LAW OF BUY-IN - JOHN C. MAXWELL 2012-08-27

THE FIRST TIME JUDY ESTRIM STARTED UP A COMPANY, IT TOOK HER SIX MONTHS TO FIND THE MONEY. THE SECOND TIME IT TOOK HER ABOUT SIX MINUTES. WHAT MADE THE DIFFERENCE? THE LAW OF BUY-IN.

THE LAW OF INTUITION - JOHN C. MAXWELL 2012-08-27

HOW IS IT THAT TIME AFTER TIME, NORMAN SCHWARZKOPF WAS ABLE TO SENSE PROBLEMS WHILE OTHERS AROUND HIM GOT BLINDSIDED? THE ANSWER LIES IN THE FACTOR THAT SEPARATES THE GREAT LEADERS FROM THE MERELY GOOD ONES: THE LAW OF INTUITION.

THE COMPLETE 101 COLLECTION - JOHN C. MAXWELL 2012-04-09

DISCUSSES EIGHT FUNDAMENTALS NEEDED FOR LEADERSHIP, INCLUDING ATTITUDE, RELATIONSHIPS, MENTORING, AND MORE.

THE LAW OF ADDITION - JOHN C. MAXWELL 2012-08-27

WHAT KIND OF A FORTUNE 500 CEO WORKS ON A FOLDING TABLE, ANSWERS HIS OWN PHONE, VISITS HOURLY EMPLOYEES AS OFTEN AS POSSIBLE, AND IS CRITICIZED BY WALL STREET FOR BEING TOO GOOD TO HIS EMPLOYEES?

THE KIND OF LEADER WHO UNDERSTANDS THE LAW OF ADDITION.

HOW SUCCESSFUL PEOPLE THINK - JOHN C. MAXWELL 2009-06-01

GATHER SUCCESSFUL PEOPLE FROM ALL WALKS OF LIFE-WHAT WOULD THEY HAVE IN COMMON? THE WAY THEY THINK! NOW YOU CAN THINK AS THEY DO AND REVOLUTIONIZE YOUR WORK AND LIFE! A WALL STREET JOURNAL BESTSELLER, *HOW SUCCESSFUL PEOPLE THINK* IS THE PERFECT, COMPACT READ FOR TODAY'S FAST-PACED WORLD. AMERICA'S LEADERSHIP EXPERT JOHN C. MAXWELL WILL TEACH YOU HOW TO BE MORE CREATIVE AND WHEN TO QUESTION POPULAR THINKING. YOU'LL LEARN HOW TO CAPTURE THE BIG PICTURE WHILE FOCUSING YOUR THINKING. YOU'LL FIND OUT HOW TO TAP INTO YOUR CREATIVE POTENTIAL, DEVELOP SHARED IDEAS, AND DERIVE LESSONS FROM THE PAST TO BETTER UNDERSTAND THE FUTURE. WITH THESE ELEVEN KEYS TO MORE EFFECTIVE THINKING, YOU'LL CLEARLY SEE THE PATH TO PERSONAL SUCCESS.

TALENT IS NEVER ENOUGH WORKBOOK - JOHN C. MAXWELL 2007-06-19

LEADERSHIP EXPERT DR. JOHN C.

MAXWELL KNOWS THAT PEOPLE ARE NEVER SUCCESSFUL BY TALENT ALONE, AND IN THIS WORKBOOK HE OUTLINES THE THIRTEEN CRUCIAL THINGS YOU CAN

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DO TO MAXIMIZE YOUR NATURAL TALENTS AND BECOME A "TALENT-PLUS" PERSON.

DEVELOPING THE LEADER WITHIN YOU -

JOHN C. MAXWELL 2005-08-20

DEVELOPING THE LEADER WITHIN YOU

IS DR. MAXWELL'S FIRST AND MOST ENDURING LEADERSHIP BOOK, HAVING SOLD MORE THAN ONE MILLION COPIES.

IN THIS CHRISTIAN LEADERS SERIES EDITION OF THIS MAXWELL CLASSIC,

YOU WILL DISCOVER THE BIBLICAL FOUNDATION FOR LEADERSHIP THAT

JOHN MAXWELL HAS USED AS A PASTOR AND BUSINESS LEADER FOR MORE THAN FORTY YEARS. THESE SAME

PRINCIPLES AND PRACTICES ARE AVAILABLE FOR EVERYDAY LEADERS IN

EVERY WALK OF LIFE. IT IS A LOFTY CALLING TO LEAD A GROUP—A FAMILY, A CHURCH, A NONPROFIT, A

BUSINESS—AND THE TIMELESS

PRINCIPLES IN THIS BOOK WILL BRING POSITIVE CHANGE IN YOUR LIFE AND IN THE LIVES OF THOSE AROUND YOU.

YOU WILL LEARN: THE TRUE DEFINITION OF LEADER. "LEADERSHIP IS INFLUENCE.

THAT'S IT. NOTHING MORE; NOTHING LESS." THE TRAITS OF LEADERSHIP.

"LEADERSHIP IS NOT AN EXCLUSIVE CLUB FOR THOSE WHO WERE 'BORN WITH IT.' THE TRAITS THAT ARE THE

RAW MATERIALS OF LEADERSHIP CAN BE ACQUIRED. LINK THEM UP WITH DESIRE, AND NOTHING CAN KEEP YOU FROM

BECOMING A LEADER." THE DIFFERENCE BETWEEN MANAGEMENT AND

LEADERSHIP. "MAKING SURE THE WORK IS DONE BY OTHERS IS THE

ACCOMPLISHMENT OF A MANAGER.

INSPIRING OTHERS TO DO BETTER WORK IS THE ACCOMPLISHMENT OF A LEADER."

GOD HAS CALLED EVERY BELIEVER TO INFLUENCE OTHERS, TO BE SALT AND LIGHT. DEVELOPING THE LEADER WITHIN YOU WILL EQUIP YOU TO IMPROVE YOUR LEADERSHIP AND INSPIRE OTHERS.

BE ALL YOU CAN BE - JOHN C.

MAXWELL 2010-01-01

YOU HAVE BIG DREAMS AND MAJOR GOALS FOR YOUR LIFE. YOU WANT TO BE A LEADER, FULFILLED AND FULLY REALIZED, ALWAYS ABLE TO TAKE WHAT LIFE THROWS AT YOU AND STRETCH BEYOND THE STATUS QUO.

BUT FOR SOME REASON, YOU NEVER QUITE GET THERE. YOU JUST AREN'T LIVING UP TO YOUR POTENTIAL, AND

YOU DON'T KNOW WHY. NOW AMERICA'S LEADERSHIP EXPERT, JOHN MAXWELL, GIVES YOU THE TOOLS YOU

NEED TO BE ALL YOU CAN BE. IN THIS POWERFUL BOOK FILLED WITH EASY-TO-GRASP TRUTHS YOU CAN PUT TO

WORK RIGHT AWAY, YOU'LL DISCOVER THE PRINCIPLES OF SUCCESS THAT CAN REALLY HELP YOU SUCCEED. MAXWELL

WILL GUIDE YOU THROUGH FOUR KEY STEPS: KNOW: DISCOVER THE PRINCIPLES FOR FULFILLING YOUR GOD-

GIVEN POTENTIAL. SHOW: LEARN HOW TO MODEL THE PRINCIPLES SO OTHERS CAN SEE THEM AT WORK. GO: ROLL UP

YOUR SLEEVES, GET OUT INTO THE WORLD, AND LIVE WHAT YOU'VE

LEARNED. GROW: EXPERIENCE LIVING AT YOUR FULL POTENTIAL, CONTINUALLY ASSESSING YOUR PROGRESS. AS A

RESULT, YOU'LL GAIN CONSIDERABLE HOPE FOR THE FUTURE.

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WILL GIVE YOU POWER TO OVERCOME IN THE PRESENT. SUCCESSFUL LIVING AND LEADING STARTS NOW: ACCEPT THE CHALLENGE TO BE ALL YOU CAN BE.

THE DIFFERENCE MAKER - JOHN C. MAXWELL 2006-08-27

WHAT CAN MAKE THE DIFFERENCE IN YOUR LIFE TODAY? HOW CAN TWO PEOPLE WITH THE SAME SKILLS AND ABILITIES, IN THE SAME SITUATION, END UP WITH TWO TOTALLY DIFFERENT OUTCOMES? LEADERSHIP EXPERT JOHN C. MAXWELL SAYS THE DIFFERENCE MAKER IS ATTITUDE. FOR THOSE WHO HAVE EVER WONDERED WHAT MAY BE SEPARATING THEM FROM ACHIEVING THE KIND OF PERSONAL AND PROFESSIONAL SUCCESS THEY'VE ALWAYS DREAMT OF, DR. MAXWELL HAS SOME WORDS OF INSIGHT: "YOUR ATTITUDE COLORS EVERY ASPECT OF YOUR LIFE. IT IS LIKE THE MIND'S PAINTBRUSH." IN THE DIFFERENCE MAKER, MAXWELL SHATTERS COMMON MYTHS ABOUT ATTITUDE—WHAT IT CAN DO FOR YOU AND WHAT IT CAN'T. SHOWING YOU HOW TO OVERCOME THE FIVE BIGGEST ATTITUDE OBSTACLES, DR. MAXWELL TEACHES THE SKILLS YOU NEED TO MAKE ATTITUDE YOUR BIGGEST ASSET. MOST IMPORTANTLY, YOU'LL LEARN NOT ONLY HOW TO DEVELOP AN ATTITUDE THAT WILL HAVE A TREMENDOUS IMPACT ON CAREER, FAMILY, AND DAILY LIVING, BUT ALSO HOW TO MAINTAIN THAT ATTITUDE FOR THE REST OF YOUR LIFE.

GOOD LEADERS ASK GREAT QUESTIONS - JOHN C. MAXWELL

2014-10-07

A #1 NEW YORK TIMES BESTSELLING AUTHOR AND LEADERSHIP EXPERT ANSWERS QUESTIONS FROM HIS READERS ABOUT WHAT IT TAKES TO BE IN CHARGE AND MAKE A DIFFERENCE. JOHN MAXWELL, AMERICA'S #1 LEADERSHIP AUTHORITY, HAS MASTERED THE ART OF ASKING QUESTIONS, USING THEM TO LEARN AND GROW, CONNECT WITH PEOPLE, CHALLENGE HIMSELF, IMPROVE HIS TEAM, AND DEVELOP BETTER IDEAS. QUESTIONS HAVE LITERALLY CHANGED MAXWELL'S LIFE. IN GOOD LEADERS ASK GREAT QUESTIONS, HE SHOWS HOW THEY CAN CHANGE YOURS, TEACHING WHY QUESTIONS ARE SO IMPORTANT, WHAT QUESTIONS YOU SHOULD ASK YOURSELF AS A LEADER, AND WHAT QUESTIONS YOU SHOULD BE ASKING YOUR TEAM. MAXWELL ALSO OPENED THE FLOODGATES AND INVITED PEOPLE FROM AROUND THE WORLD TO ASK HIM ANY LEADERSHIP QUESTION. HE ANSWERS SEVENTY OF THEM--THE BEST OF THE BEST--INCLUDING . . . WHAT ARE THE TOP SKILLS REQUIRED TO LEAD PEOPLE THROUGH DIFFICULT TIMES? HOW DO I GET STARTED IN LEADERSHIP? HOW DO I MOTIVATE AN UNMOTIVATED PERSON? HOW CAN I SUCCEED WORKING UNDER POOR LEADERSHIP? WHEN IS THE RIGHT TIME FOR A SUCCESSFUL LEADER TO MOVE ON TO A NEW POSITION? HOW DO YOU MOVE PEOPLE INTO YOUR INNER CIRCLE? NO MATTER WHETHER YOU ARE A SEASONED LEADER AT THE TOP OF YOUR GAME OR A NEWCOMER WANTING TO TAKE THE FIRST STEPS INTO LEADERSHIP, THIS BOOK WILL

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CHANGE THE WAY YOU LOOK AT QUESTIONS AND IMPROVE YOUR LEADERSHIP LIFE.

ETHICS 101 - JOHN C. MAXWELL
2008-11-15

BESTSELLING AUTHOR JOHN C. MAXWELL SHOWS YOU HOW THE GOLDEN RULE WORKS EVERYWHERE, AND HOW, ESPECIALLY IN BUSINESS, IT BRINGS AMAZING DIVIDENDS.

THE 21 INDISPENSABLE QUALITIES OF A LEADER - JOHN C. MAXWELL
2007-09-16

LEADERS ARE ALWAYS LOOKING FOR AN EDGE. THAT OFTEN SENDS MANY OF THEM LOOKING FOR THE NEXT BIG THING. ALTHOUGH LEADERSHIP APPROACHES AND TRENDY MANAGEMENT FADS COME AND GO, WHAT REMAINS THE SAME? THE QUALITIES OF A LEADER.

INTERNATIONALLY-RECOGNIZED LEADERSHIP EXPERT, SPEAKER, AND AUTHOR JOHN C. MAXWELL TOUCHES ON THE PROCESS OF DEVELOPING THE ART OF LEADERSHIP BY GIVING THE READER PRACTICAL TOOLS AND INSIGHTS INTO DEVELOPING THE QUALITIES FOUND IN GREAT LEADERS. AS THE AUTHORITY ON LEADERSHIP TODAY, MAXWELL SHARES HIS INNOVATIVE YET TIMELESS PRINCIPLES ON HOW TO EFFECTIVELY LEAD OTHERS HAS IMPACTED THE LIVES OF THOUSANDS OF BUSINESS LEADERS. IN THE 21 INDISPENSABLE QUALITIES OF A LEADER, MAXWELL EXPANDS ON THE QUALITIES EVERY LEADERS NEEDS TO BE SUCCESSFUL SUCH AS: CHARACTER – BE A PIECE OF THE ROCK CHARISMA – THE FIRST IMPRESSION CAN SEAL THE DEAL

COMMUNICATION – WITHOUT IT, YOU TRAVEL ALONE COMMITMENT – IT SEPARATES DOERS FROM DREAMERS COMPETENCE – IF YOU BUILD IT, THEY WILL COME EVERYTHING RISES AND FALLS ON LEADERSHIP, AND LEADERSHIP TRULY DEVELOPS FROM THE INSIDE OUT. IF YOU CAN BECOME THE LEADER YOU OUGHT TO BE ON THE INSIDE, YOU WILL BECOME THE LEADER YOU WANT TO BE ON THE OUTSIDE. THE 21 INDISPENSABLE QUALITIES OF A LEADER WILL SHOW YOU THAT WHEN YOU DEVELOP THESE QUALITIES, PEOPLE WILL WANT TO FOLLOW YOU. WHEN THAT HAPPENS, YOU'LL BE ABLE TO TACKLE ANYTHING IN THE WORLD.

No Limits - JOHN C. MAXWELL
2017-03-07

#1 NEW YORK TIMES BESTSELLING AUTHOR JOHN C. MAXWELL'S LATEST BOOK WILL ENHANCE THE LIVES OF LEADERS, PROFESSIONALS, AND ANYONE WHO WANTS TO ACHIEVE SUCCESS AND PERSONAL GROWTH. WE OFTEN TREAT THE WORD CAPACITY AS IF IT WERE A NATURAL LAW OF LIMITATION. UNFORTUNATELY, MOST OF US ARE MUCH MORE COMFORTABLE DEFINING WHAT WE PERCEIVE AS OFF LIMITS RATHER THAN WHAT'S REALLY POSSIBLE. COULD IT BE THAT MANY OF US HAVE FAILED TO EXPAND OUR POTENTIAL BECAUSE WE HAVE ALLOWED WHAT WE PERCEIVE AS CAPACITY TO DEFINE US? WHAT IF OUR LIMITS ARE NOT REALLY OUR LIMITS? IN HIS NEWEST BOOK, JOHN MAXWELL IDENTIFIES 17 CORE CAPACITIES. SOME OF THESE ARE ABILITIES WE ALL

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ALREADY POSSESS, SUCH AS ENERGY, CREATIVITY AND LEADERSHIP. OTHERS ARE ASPECTS OF OUR LIVES CONTROLLED BY OUR CHOICES, LIKE OUR ATTITUDES, CHARACTER, AND INTENTIONALITY. MAXWELL EXAMINES EACH OF THESE CAPACITIES, AND PROVIDES CLEAR AND ACTIONABLE ADVICE ON HOW YOU CAN INCREASE YOUR POTENTIAL IN EACH. HE WILL GUIDE YOU ON HOW TO IDENTIFY, GROW, AND APPLY YOUR CRITICAL CAPACITIES. ONCE YOU'VE BLOWN THE "CAP" OFF YOUR CAPACITIES, YOU'LL FIND YOURSELF MORE SUCCESSFUL--AND FULFILLED--IN YOUR DAILY LIFE.

BEYOND TALENT - JOHN C. MAXWELL
2011-04-19

NEW YORK TIMES BEST-SELLING AUTHOR JOHN C. MAXWELL SHOWS THAT TALENT IS JUST THE STARTING POINT FOR A SUCCESSFUL IMPACT IN ANY ORGANIZATION. IT'S WHAT TAKES YOU BEYOND YOUR TALENT THAT MATTERS. PEOPLE EVERYWHERE ARE PROVING HIM RIGHT. READ THE HEADLINES, WATCH THE HIGHLIGHTS, OR JUST STEP OUT YOUR FRONT DOOR: SOME TALENTED PEOPLE REACH THEIR FULL POTENTIAL, WHILE OTHERS SELF-DESTRUCT OR REMAIN TRAPPED IN MIEDOCRITY. WHAT MAKES THE DIFFERENCE? MAXWELL, THE GO-TO GURU FOR BUSINESS PROFESSIONALS ACROSS THE GLOBE, INSISTS THAT THE CHOICES PEOPLE MAKE—NOT MERELY THE SKILLS THEY INHERIT—PROPEL THEM TO GREATNESS. AMONG OTHER TRUTHS, SUCCESSFUL PEOPLE KNOW THAT: BELIEF LIFTS YOUR TALENT. INITIATIVE

ACTIVATES YOUR TALENT. FOCUS DIRECTS YOUR TALENT. PREPARATION POSITIONS YOUR TALENT. PRACTICE SHARPENS YOUR TALENT. PERSEVERANCE SUSTAINS YOUR TALENT. CHARACTER PROTECTS YOUR TALENT. . . . AND MORE! IT'S WHAT YOU ADD TO YOUR TALENT THAT MAKES THE GREATEST DIFFERENCE. WITH AUTHENTIC EXAMPLES AND TIME-TESTED WISDOM, MAXWELL SHARES THIRTEEN ATTRIBUTES YOU NEED TO MAXIMIZE YOUR POTENTIAL AND LIVE THE LIFE OF YOUR DREAMS. YOU CAN HAVE TALENT ALONE AND FALL SHORT OF YOUR POTENTIAL. OR YOU CAN GO BEYOND TALENT AND REALLY STAND OUT. EVERYONE COMMUNICATES, FEW CONNECT - JOHN C. MAXWELL
2010-03-28

THE MOST EFFECTIVE LEADERS KNOW HOW TO CONNECT WITH PEOPLE. IT'S NOT ABOUT POWER OR POPULARITY, BUT ABOUT MAKING THE PEOPLE AROUND YOU FEEL HEARD, COMFORTABLE, AND UNDERSTOOD. WHILE IT MAY SEEM LIKE SOME FOLKS ARE BORN WITH A COMMANDING PRESENCE THAT DRAWS PEOPLE IN, THE FACT IS ANYONE CAN LEARN TO COMMUNICATE IN WAYS THAT CONSISTENTLY BUILD POWERFUL CONNECTIONS. BESTSELLING AUTHOR AND LEADERSHIP EXPERT JOHN C. MAXWELL OFFERS ADVICE FOR EFFECTIVE COMMUNICATION TO THOSE WHO CONTINUALLY RUN INTO OBSTACLES WHEN IT COMES TO PERSONAL SUCCESS. IN EVERYONE COMMUNICATES, FEW CONNECT

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MAXWELL SHARES FIVE PRINCIPLES AND FIVE PRACTICES TO DEVELOP CONNECTION SKILLS INCLUDING: FINDING COMMON GROUND; KEEPING YOUR COMMUNICATION SIMPLE; CAPTURING PEOPLE'S INTEREST; HOW TO CREATE AN EXPERIENCE EVERYONE ENJOYS; AND STAYING AUTHENTIC IN ALL YOUR RELATIONSHIPS. YOUR ABILITY TO ACHIEVE RESULTS IN ANY ORGANIZATION IS DIRECTLY TIED TO THE LEADERSHIP SKILLS IN YOUR TOOLBOX. CONNECTING IS AN EASY-TO-LEARN SKILL YOU CAN APPLY TODAY IN YOUR PERSONAL, PROFESSIONAL, AND FAMILY RELATIONSHIPS TO START LIVING YOUR BEST LIFE.

CU: MAXWELL 2-IN-1 BECOMING A PERSON OF INFLUENCE AND TALENT IS NEVER ENOUGH - JOHN C. MAXWELL
2009-12-02

SELF-IMPROVEMENT 101 - JOHN C. MAXWELL
2009-11-01

JOHN C. MAXWELL, AN EXPERT IN LEADERSHIP DEVELOPMENT, USES HIS DECADES OF EXPERIENCE TO TEACH READERS HOW TO REACH THEIR FULL POTENTIAL THROUGH A COMMITMENT TO PERSONAL GROWTH. IN *SELF-IMPROVEMENT 101*, HE PROVIDES THE ESSENTIAL TIPS AND TOOLS TO HELP ANY LEADER CONTINUE STRIVING FOR EXCELLENCE NO MATTER WHAT INDUSTRY, BUSINESS, OR LEVEL OF LEADERSHIP. YOU'LL LEARN: THE SECRET OF BECOMING A LIFELONG LEARNER, WHERE TO FOCUS YOUR TIME FOR MAXIMUM GROWTH, WHAT SACRIFICES ARE WORTH MAKING TO KEEP GETTING

BETTER, HOW TO OVERCOME OBSTACLES TO SELF-IMPROVEMENT, THE KEY TO TURNING EXPERIENCE INTO WISDOM, AND WHY LEADERS NEED TO BE LEARNERS, AMONG MANY OTHER ESSENTIAL LESSONS. PEOPLE NEVER REACH THEIR POTENTIAL BY ACCIDENT. OFTEN, THOSE WHO ACHIEVE THE GREATEST SUCCESS HAVE THE GREATEST DESIRE TO LEARN AND GROW. *SELF-IMPROVEMENT 101* GUIDES READERS ON AN ESSENTIAL JOURNEY TO UNCOVERING THEIR OWN DESIRE, COMMITMENT, AND UNYIELDING DETERMINATION TO IMPROVE THEIR LIFE—AND TO IMPROVE THEMSELVES. *TALENT IS NEVER ENOUGH* - JOHN C. MAXWELL 2007

DRAWS ON REAL LIFE EXAMPLES TO IDENTIFY THIRTEEN KEY CHOICES THAT CAN HELP TALENTED PEOPLE MAXIMIZE THEIR GIFTS AND FIND SATISFACTION AND SUCCESS IN THEIR PERSONAL AND PROFESSIONAL LIVES.

LEADERSHIP 101 - JOHN C. MAXWELL
2002-09-08

UNLEASH YOUR LEADERSHIP POTENTIAL WITH THIS NEED-TO-KNOW GUIDE, DIRECT FROM THE PLAYBOOKS OF AMERICA'S MOST TRUSTED LEADERSHIP EXPERT, JOHN C. MAXWELL. NO MATTER WHO YOU ARE, YOU CAN LEAD—AND LEAD WELL. THAT IS THE MESSAGE? NEW YORK TIMES? BESTSELLING AUTHOR JOHN C. MAXWELL GIVES IN THIS POWER-PACKED GUIDEBOOK THE CONSUMMATE LEADER OFFERS A SUCCINCT AND INSPIRING FRAMEWORK FOR ENHANCING THE LEADERSHIP ABILITIES YOU

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ALREADY POSSESS. IN LEADERSHIP 101, MAXWELL WILL TEACH YOU HOW TO: FOLLOW YOUR VISION AND BRING OTHERS WITH YOU PRODUCE A LASTING LEGACY GROW THE LOYALTY OF YOUR FOLLOWERS MAKE CONTINUAL INVESTMENTS IN THE QUALITY OF YOUR LEADERSHIP INCREASE YOUR ABILITY TO INFLUENCE OTHERS DETERMINE YOUR LEADERSHIP "LID" EMPOWER OTHERS THROUGH MENTORING CREATE A FOUNDATION OF TRUST USE SELF-DISCIPLINE TO IMPROVE YOUR CHARACTER—AND YOUR RESULTS ONE OF THE KEYS TO SUCCESSFUL LEADERSHIP IS APPLYING THE CONCEPTS THAT HAVE MADE OTHER LEADERS STRONG. HERE'S YOUR OPPORTUNITY TO DO JUST THAT.

DEVELOPING THE LEADERS AROUND YOU - JOHN C. MAXWELL
1995-02-22

WHY DO SOME PEOPLE ACHIEVE GREAT PERSONAL SUCCESS, YET NEVER SUCCEED IN BUILDING A BUSINESS OR MAKING AN IMPACT IN THEIR ORGANIZATION? JOHN C. MAXWELL KNOWS THE ANSWER. ACCORDING TO MAXWELL, THE GREATEST LEADERSHIP PRINCIPLE THAT HE HAS EVER LEARNED IN OVER THIRTY-FIVE YEARS OF LEADERSHIP IS THAT THOSE CLOSEST TO THE LEADER WILL DETERMINE THE SUCCESS LEVEL OF THAT LEADER. IT'S NOT ENOUGH FOR A LEADER TO HAVE VISION, ENERGY, DRIVE, AND CONVICTION. IF YOU WANT TO SEE YOUR DREAM COME TO FRUITION, YOU MUST LEARN HOW TO DEVELOP THE LEADERS AROUND YOU. WHETHER

YOU'RE THE LEADER OF A NON-PROFIT ORGANIZATION, SMALL BUSINESS, OR FORTUNE 500 COMPANY, DEVELOPING THE LEADERS AROUND YOU CAN HELP YOU TO TAKE OTHERS TO THE LIMITS OF THEIR POTENTIAL AND YOUR ORGANIZATION TO A WHOLE NEW LEVEL. LEARN HOW TO* CREATE AN ENVIRONMENT FOR POTENTIAL LEADERS* IDENTIFY AND NURTURE FUTURE LEADERS* EQUIP AND DEVELOP LEADERS* FORM A DREAM TEAM OF LEADERS
SUCCESS IS A CHOICE - JOHN C. MAXWELL 2020-10-13

ARE YOU TIRED OF NOT REACHING YOUR FULL POTENTIAL? DO YOU FEEL YOU HAVE THE TALENT TO SUCCEED BUT ARE UNAPPRECIATED AND TRAPPED? BASED ON HIS NEW YORK TIME BESTSELLING BOOK, *BEYOND TALENT*, JOHN MAXWELL ASKS IF YOU ARE TIRED OF NOT REACHING YOUR FULL POTENTIAL AND FEEL YOU HAVE THE TALENT TO SUCCEED BUT ARE UNAPPRECIATED AND TRAPPED. IF THIS DESCRIBES YOU, IN *SUCCESS IS A CHOICE*, YOU CAN LEARN THE RIGHT CHOICES THAT LEAD TO SUCCESS FROM JOHN MAXWELL, THE GO-TO-GURU FOR BUSINESS PROFESSIONALS ACROSS THE GLOBE. TAKE THE NEXT STEPS THAT SUCCESSFUL PEOPLE CHOSE, INCLUDING: BELIEVING IN THEMSELVES FIRING UP THEIR PASSION INITIATING ACTION FOCUSING THEIR ENERGY CULTIVATING GOOD RELATIONSHIPS EMBRACING PRACTICE THE CHOICES YOU MAKE IN ADDITION TO YOUR TALENT MAKE THE GREATEST DIFFERENCE. WITH AUTHENTIC EXAMPLES AND TIME-TESTED

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WISDOM, MAXWELL SHARES FOURTEEN CHOICES YOU NEED TO MAKE TO LIVE THE LIFE OF YOUR DREAMS. IT'S TIME TO GO BEYOND TALENT BY MAKING RIGHT CHOICES THAT WILL HELP YOU REALLY STAND OUT.

LAW OF CONNECTION - JOHN C. MAXWELL 2012-08-27

ELIZABETH DOLE HAS MASTERED IT. IF HUSBAND BOB HAD DONE THE SAME, HE MIGHT HAVE BECOME THE FORTY-THIRD PRESIDENT OF THE UNITED STATES. IT'S CALLED THE LAW OF CONNECTION.

THE LAW OF RESPECT - JOHN C. MAXWELL 2000-07-23

THE 21 IRREFUTABLE LAWS OF LEADERSHIP DISTILLS DR. JOHN C. MAXWELL'S INSIGHTS FROM MORE THAN THIRTY YEARS OF PERSONAL EXPERIENCE. EACH LAW OF LEADERSHIP IS LIKE A TOOL TO HELP YOU ACHIEVE YOUR DREAMS AND ADD VALUE TO THE LIVES OF OTHER PEOPLE.

TALENT IS NEVER ENOUGH - JOHN C. MAXWELL 2007-04-01

NEW YORK TIMES BEST-SELLING AUTHOR DR. JOHN C. MAXWELL HAS A MESSAGE FOR YOU, AND FOR TODAY'S CORPORATE CULTURE FIXATED ON TALENT ABOVE ALL ELSE: TALENT IS NEVER ENOUGH. PEOPLE EVERYWHERE ARE PROVING HIM RIGHT. READ THE HEADLINES, WATCH THE HIGHLIGHTS, OR JUST STEP OUT YOUR FRONT DOOR: SOME TALENTED PEOPLE REACH THEIR FULL POTENTIAL, WHILE OTHERS SELF-DESTRUCT OR REMAIN TRAPPED IN MEDIOCRITY. WHAT MAKES THE DIFFERENCE? MAXWELL, THE GO-TO GURU FOR BUSINESS PROFESSIONALS

ACROSS THE GLOBE, INSISTS THAT THE CHOICES PEOPLE MAKE-NOT MERELY THE SKILLS THEY INHERIT-PROPEL THEM ONTO GREATNESS. AMONG OTHER TRUTHS, SUCCESSFUL PEOPLE KNOW THAT: BELIEF LIFTS YOUR TALENT. INITIATIVE ACTIVATES YOUR TALENT. FOCUS DIRECTS YOUR TALENT. PREPARATION POSITIONS YOUR TALENT. PRACTICE SHARPENS YOUR TALENT. PERSEVERANCE SUSTAINS YOUR TALENT. CHARACTER PROTECTS YOUR TALENT. . . . AND MORE!! IT'S WHAT YOU ADD TO YOUR TALENT THAT MAKES THE GREATEST DIFFERENCE. WITH AUTHENTIC EXAMPLES AND TIME-TESTED WISDOM, MAXWELL SHARES THIRTEEN ATTRIBUTES YOU NEED TO MAXIMIZE YOUR POTENTIAL AND LIVE THE LIFE OF YOUR DREAMS. YOU CAN HAVE TALENT ALONE AND FALL SHORT OF YOUR POTENTIAL. OR YOU CAN HAVE TALENT PLUS, AND REALLY STAND OUT.

MAXWELL 2-IN-1 BECOMING A PERSON OF INFLUENCE & TALENT IS NEVER ENOUGH - JOHN C. MAXWELL 2009-12-02

BECOMING A PERSON OF INFLUENCE AND TALENT IS NEVER ENOUGH IS AUTHORED BY JOHN C. MAXWELL AND BUNDLED INTO A 2-IN-1 COLLECTION.

SUMMARY: TALENT IS NEVER ENOUGH - BUSINESSNEWS PUBLISHING 2014-10-28

THE MUST-READ SUMMARY OF JOHN MAXWELL'S BOOK: "TALENT IS NEVER ENOUGH: DISCOVER THE CHOICES THAT WILL TAKE YOU BEYOND YOUR TALENT". THIS COMPLETE SUMMARY OF

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THE IDEAS FROM JOHN MAXWELL'S BOOK "TALENT IS NEVER ENOUGH" ANSWERS A COMMON QUESTION: "IF TALENT ALONE IS ENOUGH, THEN WHY DO YOU AND I KNOW HIGHLY TALENTED PEOPLE WHO ARE NOT HIGHLY SUCCESSFUL?" IN HIS BOOK, THE AUTHOR PROVIDES THIRTEEN CHOICES THAT YOU NEED TO MAKE IF YOU WANT TO REALLY STAND OUT FROM THE CROWD OF TALENTED PEOPLE. THIS SUMMARY WILL HELP YOU TO MAXIMISE YOUR OWN PERSONAL TALENTS AND TEACH YOU HOW TO ENSURE THAT YOU TAKE THOSE TALENTS AND TURN THEM INTO SUCCESS. ADDED-VALUE OF THIS SUMMARY: • SAVE TIME • UNDERSTAND KEY CONCEPTS • EXPAND YOUR KNOWLEDGE

TO LEARN MORE, READ "TALENT IS NEVER ENOUGH" AND DISCOVER THE KEY TO STANDING OUT FROM THE CROWD OF TALENTED PEOPLE.

THE POWER OF YOUR POTENTIAL - JOHN C. MAXWELL 2018-05-01

LEARN HOW TO MAXIMIZE YOUR POTENTIAL IN MINIMAL TIME WITH THIS COMPACT HOW-TO BOOK DERIVED FROM NO LIMITS BY #1 NEW YORK TIMES BESTSELLING AUTHOR JOHN MAXWELL. MANY OF US HOLD OURSELVES BACK BECAUSE WE FIRMLY BELIEVE OUR ABILITIES ARE FINITE. BUT WHAT IF OUR SUPPOSED LIMITATIONS ARE JUST AN ILLUSION? IN THE POWER OF YOUR POTENTIAL JOHN MAXWELL IDENTIFIES AND EXAMINES THE SEVENTEEN KEY CAPACITIES EACH OF US POSSESSES. SOME WE ARE BORN WITH, SUCH AS HOW WE THINK OR HOW WE NATURALLY RELATE TO OTHER PEOPLE.

THE REST ARE CHOICES, OFTEN UNCONSCIOUS, INCLUDING OUR ATTITUDE OR PERSONAL DISCIPLINES. ALL ARE EXPANDABLE. MAXWELL GIVES CLEAR AND ACTIONABLE ADVICE ON WHAT WE CAN DO TO IMPROVE IN EACH OF THESE AREAS. FROM LEARNING TO MANAGE YOUR EMOTIONS AND INCREASE YOUR ENERGY, TO CONQUERING PROCRASTINATION AND BECOMING MORE COMFORTABLE WITH TAKING RISKS, YOU WILL SURPASS YOUR OWN EXPECTATIONS TO BECOME A BETTER YOU THAN YOU EVER THOUGHT POSSIBLE.

THE LAW OF SOLID GROUND - JOHN C. MAXWELL 2012-08-27

IF ONLY ROBERT McNAMARA HAD KNOWN THE LAW OF SOLID GROUND, THE WAR IN VIETNAM, AND EVERYTHING THAT HAPPENED AT HOME BECAUSE OF IT, MIGHT HAVE TURNED OUT DIFFERENTLY.

TEAMWORK 101 - JOHN C. MAXWELL 2009-11-01

TALENT WINS GAMES, BUT TEAMWORK WINS CHAMPIONSHIPS. LET JOHN C. MAXWELL TEACH YOU HOW TEAMWORK IS THE HEART OF GREAT ACHIEVEMENT IN THE GAME OF BUSINESS. TEAMWORK IS A VITAL PART OF SUCCESS IN SPORTS, POP CULTURE, AND EVERY OTHER INDUSTRY-- INCLUDING BUSINESS. IN THIS ESSENTIAL GUIDEBOOK, NEW YORK TIMES BESTSELLING AUTHOR AND LEADERSHIP EXPERT JOHN C. MAXWELL EXPLAINS WHY TEAMWORK IS SO CRITICAL AND SHOWS YOU HOW TO PRIORITIZE TEAMWORK AND COLLABORATION TO

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ACHIEVE WINNING RESULTS. IN TEAMWORK 101, YOU'LL LEARN HOW TO: BUILD A TEAM THAT LASTS; CREATE POSITIVE ENERGY ON THE TEAM; HARNESS A TEAM'S CREATIVITY; IDENTIFY WEAK PLAYERS WHO NEGATIVELY IMPACT YOUR TEAM; AND JUDGE IF YOUR TEAM CAN ACCOMPLISH THE DREAM. YOU'LL ALSO DISCOVER HOW A WINNING TEAM IS SELF-FULFILLING FUEL: BECAUSE EVERYONE WANTS TO BE PART OF THE WINNING TEAM, YOU'LL CONTINUE TO ATTRACT ONLY THE BEST TALENT--AND STAY ON TOP. A GREAT TEAM IS THE KEY TO GREAT RESULTS--FOR INDIVIDUAL EMPLOYEES, LEADERS, AND THE COMPANY AS A WHOLE. TEAMWORK 101 DEMONSTRATES HOW TO BUILD AND MAINTAIN ONE FOR YOURSELF SO YOU CAN LEVERAGE THE BENEFITS--AND FUN--OF EXCEPTIONAL TEAMWORK.

SOMETIMES YOU WIN--SOMETIMES YOU LEARN - JOHN C. MAXWELL
2013-10-08

#1 NEW YORK TIMES BESTSELLING AUTHOR JOHN C. MAXWELL BELIEVES THAT ANY SETBACK, WHETHER PROFESSIONAL OR PERSONAL, CAN BE TURNED INTO A STEP FORWARD WHEN YOU POSSESS THE RIGHT TOOLS TO TURN A LOSS INTO A GAIN. DRAWING ON NEARLY FIFTY YEARS OF LEADERSHIP EXPERIENCE, DR. MAXWELL PROVIDES A ROADMAP FOR WINNING BY EXAMINING THE ELEVEN ELEMENTS THAT CONSTITUTE THE DNA OF LEARNERS WHO SUCCEED IN THE FACE OF PROBLEMS, FAILURE, AND LOSSES. 1. HUMILITY - THE SPIRIT OF LEARNING 2.

REALITY - THE FOUNDATION OF LEARNING 3. RESPONSIBILITY - THE FIRST STEP OF LEARNING 4. IMPROVEMENT - THE FOCUS OF LEARNING 5. HOPE - THE MOTIVATION OF LEARNING 6. TEACHABILITY - THE PATHWAY OF LEARNING 7. ADVERSITY - THE CATALYST OF LEARNING 8. PROBLEMS - THE OPPORTUNITIES OF LEARNING 9. BAD EXPERIENCES - THE PERSPECTIVE FOR LEARNING 10. CHANGE - THE PRICE OF LEARNING 11. MATURITY - THE VALUE OF LEARNING LEARNING IS NOT EASY DURING DOWN TIMES, IT TAKES DISCIPLINE TO DO THE RIGHT THING WHEN SOMETHING GOES WRONG. AS JOHN MAXWELL OFTEN POINTS OUT--EXPERIENCE ISN'T THE BEST TEACHER; EVALUATED EXPERIENCE IS.

THE LAW OF EMPOWERMENT - JOHN C. MAXWELL 2012-08-27

HENRY FORD IS CONSIDERED AN ICON OF AMERICAN BUSINESS FOR REVOLUTIONIZING THE AUTOMOBILE INDUSTRY. SO WHAT CAUSED HIM TO STUMBLE SO BADLY THAT HIS SON FEARED FORD MOTOR COMPANY WOULD GO OUT OF BUSINESS? HE WAS HELD CAPTIVE BY THE LAW OF EMPOWERMENT.

THE LAW OF TIMING - JOHN C. MAXWELL 2012-08-27

IT GOT HIM ELECTED PRESIDENT OF THE UNITED STATES. IT ALSO COST HIM THE PRESIDENCY. WHAT IS IT? SOMETHING THAT MAY STAND BETWEEN YOU AND YOUR ABILITY TO LEAD EFFECTIVELY. IT'S CALLED THE LAW OF TIMING.

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THE 5 LEVELS OF LEADERSHIP - JOHN C. MAXWELL 2011-10-04

USE THIS HELPFUL BOOK TO LEARN ABOUT THE LEADERSHIP TOOLS TO FUEL SUCCESS, GROW YOUR TEAM, AND BECOME THE VISIONARY YOU WERE MEANT TO BE. TRUE LEADERSHIP ISN'T A MATTER OF HAVING A CERTAIN JOB OR TITLE. IN FACT, BEING CHOSEN FOR A POSITION IS ONLY THE FIRST OF THE FIVE LEVELS EVERY EFFECTIVE LEADER ACHIEVES. TO BECOME MORE THAN "THE BOSS" PEOPLE FOLLOW ONLY BECAUSE THEY ARE REQUIRED TO, YOU HAVE TO MASTER THE ABILITY TO INVEST IN PEOPLE AND INSPIRE THEM. TO GROW FURTHER IN YOUR ROLE, YOU MUST ACHIEVE RESULTS AND BUILD A TEAM THAT PRODUCES. YOU NEED TO HELP PEOPLE TO DEVELOP THEIR SKILLS TO BECOME LEADERS IN THEIR OWN RIGHT. AND IF YOU HAVE THE SKILL AND DEDICATION, YOU CAN REACH THE PINNACLE OF LEADERSHIP—WHERE EXPERIENCE WILL ALLOW YOU TO EXTEND YOUR INFLUENCE BEYOND YOUR IMMEDIATE REACH AND TIME FOR THE BENEFIT OF OTHERS. THE 5 LEVELS OF LEADERSHIP ARE: 1. POSITION—PEOPLE FOLLOW BECAUSE THEY HAVE TO. 2. PERMISSION—PEOPLE FOLLOW BECAUSE THEY WANT TO. 3. PRODUCTION—PEOPLE FOLLOW BECAUSE OF WHAT YOU HAVE DONE FOR THE ORGANIZATION. 4. PEOPLE DEVELOPMENT—PEOPLE FOLLOW BECAUSE OF WHAT YOU HAVE DONE FOR THEM PERSONALLY. 5. PINNACLE—PEOPLE FOLLOW BECAUSE OF WHO YOU ARE AND WHAT YOU

REPRESENT. THROUGH HUMOR, IN-DEPTH INSIGHT, AND EXAMPLES, INTERNATIONALLY RECOGNIZED LEADERSHIP EXPERT JOHN C. MAXWELL DESCRIBES EACH OF THESE STAGES OF LEADERSHIP. HE SHOWS YOU HOW TO MASTER EACH LEVEL AND RISE UP TO THE NEXT TO BECOME A MORE INFLUENTIAL, RESPECTED, AND SUCCESSFUL LEADER.

SUMMARY: TALENT IS NEVER ENOUGH - BUSINESSNEWS PUBLISHING 2014-10-28

THE MUST-READ SUMMARY OF JOHN MAXWELL'S BOOK: "TALENT IS NEVER ENOUGH: DISCOVER THE CHOICES THAT WILL TAKE YOU BEYOND YOUR TALENT". THIS COMPLETE SUMMARY OF THE IDEAS FROM JOHN MAXWELL'S BOOK "TALENT IS NEVER ENOUGH" ANSWERS A COMMON QUESTION: "IF TALENT ALONE IS ENOUGH, THEN WHY DO YOU AND I KNOW HIGHLY TALENTED PEOPLE WHO ARE NOT HIGHLY SUCCESSFUL?" IN HIS BOOK, THE AUTHOR PROVIDES THIRTEEN CHOICES THAT YOU NEED TO MAKE IF YOU WANT TO REALLY STAND OUT FROM THE CROWD OF TALENTED PEOPLE. THIS SUMMARY WILL HELP YOU TO MAXIMISE YOUR OWN PERSONAL TALENTS AND TEACH YOU HOW TO ENSURE THAT YOU TAKE THOSE TALENTS AND TURN THEM INTO SUCCESS. ADDED-VALUE OF THIS SUMMARY: • SAVE TIME • UNDERSTAND KEY CONCEPTS • EXPAND YOUR KNOWLEDGE TO LEARN MORE, READ "TALENT IS NEVER ENOUGH" AND DISCOVER THE KEY TO STANDING OUT FROM THE CROWD OF TALENTED PEOPLE

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WINNING WITH PEOPLE - JOHN C. MAXWELL 2007-04-01

THE MOST IMPORTANT CHARACTERISTIC THAT IS NEEDED TO BE SUCCESSFUL IN ANY LEADERSHIP POSITION – WHETHER IT’S IN BUSINESS, CHURCH, OR YOUR COMMUNITY - IS THE ABILITY TO WORK WITH PEOPLE. RELATIONSHIPS ARE AT THE HEART OF EVERY POSITIVE HUMAN EXPERIENCE. JOHN C. MAXWELL, A MASTER COMMUNICATOR AND RELATIONAL EXPERT, MAKES LEARNING ABOUT RELATIONSHIPS ACCESSIBLE TO EVERYONE IN WINNING WITH PEOPLE. WITHIN THIS BOOK, MAXWELL HAS TRANSLATED DECADES OF EXPERIENCE INTO 25 PEOPLE PRINCIPLES THAT ANYONE CAN LEARN. IN WINNING WITH PEOPLE, MAXWELL DIVIDES THESE PRINCIPLES INTO SECTIONS BASED OFF DIFFERENT QUESTIONS WE MUST ASK OURSELVES SUCH AS: READINESS: ARE WE PREPARED FOR RELATIONSHIPS? CONNECTION: ARE WE WILLING TO FOCUS ON OTHERS? TRUST: CAN WE BUILD MUTUAL TRUST? INVESTMENT: ARE WE WILLING TO INVEST IN OTHERS? SYNERGY: CAN WE CREATE A WIN-WIN RELATIONSHIP? EACH SECTION CONTAINS GUIDING PEOPLE PRINCIPLES. SOME ARE INTUITIVE, SUCH AS THE LENS PRINCIPLE: WHO WE ARE DETERMINES HOW WE SEE OTHERS. OTHERS MAY GO AGAINST YOUR INSTINCTS, SUCH AS THE CONFRONTATION PRINCIPLE: CARING FOR PEOPLE SHOULD PRECEDE CONFRONTING PEOPLE. THE MOST SOPHISTICATED LEADERS AND SALESPEOPLE WILL PICK UP ON SKILLS

THAT WILL MAKE THEM EVEN BETTER, AND RELATIONAL NOVICES WILL LEARN SKILLS THAT CAN TRANSFORM THEM INTO RELATIONAL DYNAMOS.

THE 15 INVALUABLE LAWS OF GROWTH - JOHN C. MAXWELL 2012-10-02

IN THIS INSPIRING GUIDE TO SUCCESSFUL LEADERSHIP, NEW YORK TIMES BESTSELLING AUTHOR JOHN C. MAXWELL SHARES HIS TRIED AND TRUE PRINCIPLES FOR MAXIMUM PERSONAL GROWTH. ARE THERE TRIED AND TRUE PRINCIPLES THAT ARE ALWAYS CERTAIN TO HELP A PERSON GROW? JOHN MAXWELL SAYS THE ANSWER IS YES. HE HAS BEEN PASSIONATE ABOUT PERSONAL DEVELOPMENT FOR OVER FIFTY YEARS, AND FOR THE FIRST TIME, HE TEACHES EVERYTHING HE HAS GLEANED ABOUT WHAT IT TAKES TO REACH OUR POTENTIAL. IN THE WAY THAT ONLY HE CAN COMMUNICATE, JOHN TEACHES . . . THE LAW OF THE MIRROR: YOU MUST SEE VALUE IN YOURSELF TO ADD VALUE TO YOURSELF THE LAW OF AWARENESS: YOU MUST KNOW YOURSELF TO GROW YOURSELF THE LAW OF MODELING: IT’S HARD TO IMPROVE WHEN YOU HAVE NO ONE BUT YOURSELF TO FOLLOW THE LAW OF THE RUBBER BAND: GROWTH STOPS WHEN YOU LOSE THE TENSION BETWEEN WHERE YOU ARE AND WHERE YOU COULD BE THE LAW OF CONTRIBUTION: DEVELOPING YOURSELF ENABLES YOU TO DEVELOP OTHERS THIS THIRD BOOK IN JOHN MAXWELL’S LAWS SERIES (FOLLOWING THE 21

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MILLION SELLER THE 21 IRREFUTABLE LAWS OF LEADERSHIP AND THE 17 INDISPUTABLE LAWS OF TEAMWORK) WILL HELP YOU BECOME A LIFELONG LEARNER WHOSE POTENTIAL KEEPS INCREASING AND NEVER GETS "USED UP."
YOUR ROAD MAP FOR SUCCESS WORKBOOK - JOHN C. MAXWELL
2002-03-31

WHAT IS THE DEFINITION OF SUCCESS? SOME PEOPLE BELIEVE IT IS DEFINED THROUGH MONEY AND POWER. JOHN C. MAXWELL TEACHES THAT SUCCESS IS

NOT SOMETHING THAT CAN BE ACQUIRED. RATHER, IT IS A JOURNEY. MAXWELL REVEALS THAT SUCCESS IS NOT LIMITED TO THOSE WITH BIG BANK ACCOUNTS OR SPECIAL ABILITIES. SUCCESS CAN BE ACHIEVED BY ANYONE WILLING TO APPLY A FEW PRACTICAL PRINCIPLES TO THEIR DAILY LIVES. AN EXCELLENT ENHANCEMENT FOR THE BOOK BY THE SAME NAME, THIS WORKBOOK TEACHES READERS THE KEYS TO SUCCESS AND HOW TO APPLY THEM TO THEIR EVERYDAY LIVES.