

Dark Triad Personality Traits And Theory Of Mind Among

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Coronavirus Disease (COVID-19) and its Psychobehavioral Consequences - Severi Luoto
2021-09-14

Discovering Psychology: The Science of Mind - John T. Cacioppo 2021-03-03
Psychology has insights relevant to all majors, all people. As a hub science, it also provides foundational material for many other scientific disciplines. Cacioppo/Freberg/Cacioppo's **DISCOVERING PSYCHOLOGY: THE SCIENCE OF MIND**, 4th edition, presents a cohesive understanding of the field, highlighting connections within psychology as well as between psychology and other disciplines. The fourth edition includes a new emphasis on social connectivity and loneliness, interpersonal relationships and myth busting, while author Dr. Stephanie Cacioppo brings additional insight as a licensed clinician. Smart and engaging writing, illuminating visuals and sound science illustrate the depth, breadth and diversity of this exciting field. Up-to-date coverage offers insight into the latest research, while hands-on activities help you sharpen your critical thinking skills.
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Overcoming Bad Leadership in Organizations - Derek Lusk 2022

"Robert Hogan is known for suggesting that the most consequential question in human affairs is, "Who should lead?" History is riddled with examples of how the survival of collectivities - schools, governments, nations, organizations - is determined by who is in charge. Good leaders turn businesses drowning in red ink into industry juggernauts; they transform "B" players into high-performers with minimal infighting and seamless cooperation. Yet history also shows that leadership strengths coincide with deeply troubled dark sides that result in totalitarian regimes, large-scale financial collapses such as the global financial crisis of 2008, exclusive political and economic institutions, ill-conceived military entanglements, and the inability to manage public health during global pandemics,"--

Individual Differences in Theory of Mind - Betty Repacholi 2004-03-01

Over the last fifteen years, developmentalists, cognitive scientists, philosophers, educators and clinicians have considered the acquisition of a theory of mind - the capacity to predict and explain behavior on the basis of internal, subjective mental states - to be one of the crucial cognitive

achievements of early childhood. This volume represents the first collection of work to address, empirically and conceptually, the topic of individual differences in theory of mind. It is also unique because it takes the reader beyond the preschool years, to explore theory of mind development in late childhood and adulthood.

The Dark Triad of Personality - Minna Lyons
2019-01-11

The Dark Triad of Personality: Narcissism, Machiavellianism, and Psychopathy in Everyday Life summarizes the latest research on how these personality traits (psychopathy, narcissism, Machiavellianism) are defined and displayed, while also exploring the impact they have on individuals and society, the relationship between clinical conditions and personality traits, and their adaptivity. The book introduces the Dark Triad through the lens of existing clinical and personality literature, discussing shared and unique cognitive and empathetic profiles associated with each trait. Antisocial, antagonistic, and criminal behaviors associated with the Dark Triad are also covered, as is the way these individuals compete socially and in the workplace. Reviews the development, measurement and evolutionary origins of these traits Explores how these traits may be adaptive Assesses the relationship between clinical conditions and Dark Triad personality traits Includes sections on manipulation, competition and cooperation

Narcissism and Machiavellianism in Youth -
Christopher T. Barry 2011

The appearance of books such as Generation Me and The Narcissism Epidemic suggest a disturbing trend among today's adolescents. In both the popular and the professional literature, self-centeredness, preoccupation with social status, and overly ingratiating interpersonal tactics have garnered attention for how they may easily cross the line into the realm of antisocial behaviors such as aggression and violence. Clinical narcissism, Machiavellianism, and psychopathy have begun to emerge as particular targets of attention among

researchers in various branches of psychology. Both narcissism and Machiavellianism in adult populations and have been found to be risk factors for a variety of antisocial behaviors, from entitlement and exploitation to self-absorption and defensive egotism to violent psychopathology. And yet other studies have the potentially socially adaptive outcomes associated with these constructs. Only more recently has an attempt been made to examine these constructs in children and adolescents. This book brings together international scholars who have begun to consider empirical questions related to narcissism and Machiavellianism in youth. Narcissism and Machiavellianism in Youth highlights how knowledge of both narcissism and Machiavellianism may influence problematic youth social interactions as well as youth adaptation to developmental contexts such as peer relationships. The book brings together for the first time scholars who have empirically examined the emotional, social, and behavioral correlates of these constructs in youth. Part I provides the context for understanding narcissism and Machiavellianism as potential risk and protective factors. Part II discusses the theory and existing evidence on youth narcissism as it relates to problematic behaviors, adaptive functioning, parenting, cultural context, and children's perception of their own competence. Part III discusses many of the same issues concerning Machiavellianism, with particular attention devoted to the emotional, behavioral, and social sequelae of Machiavellian tendencies for children. The volume concludes with thoughts on a tentative research agenda for possible clinical interventions at various developmental stages.

The Deceased-focused Approach to Grief - Frank E. Eyetsemitan 2022-04-22

Conventional grief models focus on the bereaved, including actions that they need to take to get back to normalcy following the death of a loved one. This book suggests that it might be helpful in the grieving process to focus on the deceased, instead.

Research points to the benefits of altruistic acts and thoughts, including improvements in mood. Altruistic acts and thoughts also could be extended to the deceased, who in death has experienced a loss as well. By taking on the perspective of and being empathic toward the deceased, a “response shift” occurs that could result in mood improvement and happiness in the bereaved. The book provides guidelines for this alternative grief model in the death of a child, of a teenager, of a spouse/partner, and of a sibling; and in multiple deaths and in persistent grief experience among others. Based on motivational principles, a workbook is also provided for monitoring progress in coping with bereavement. Comprehension questions and additional readings are provided in each chapter to help the reader further explore the topic at hand. This book would be useful in a course on death, dying and bereavement; to healthcare practitioners/bereavement counsellors; and to scholars in death, dying and bereavement across different fields including psychology, sociology, social work, public health and religion. Most grief models focus on the bereaved, including actions the survivor needs to take to get back to normalcy after a loss. However, in the grieving process it might be helpful if attention is shifted to the deceased, instead. The bereaved, by doing things she or he perceives as pleasing to the deceased, might receive healing and satisfaction in return. Lisa Farino (2010) notes that there is no shortage of research pointing to the beneficial effects of focusing on others. In a study by Carolyn Schwartz and Rabbi Meir Sender (1999), lay people with a chronic disease were trained to provide compassionate, unconditional regard to others who had the same illness. The results showed that the providers of care and compassion reported better quality of life than the recipients of care and compassion, even though both givers and receivers had the same disease. The givers showed profound improvements in confidence, self-awareness, self-esteem, depression, and in role functioning. The researchers

emphasized the beneficial importance of “response shift” (the shifting of internal standards, values, and concept definition of health and well-being) in dealing with one’s own adversity. Farino (2010) notes that this research is profound because in western culture the belief is that feeling happy tends to be getting something for yourself. There are biological origins to the notion that “it’s better to give than to receive.” Using the functional magnetic resonance imaging (fMRI), researchers were able to demonstrate a connection between brain activity and giving. People who gave voluntarily and also for a good cause experienced more activation of the part of brain that controls for pleasure and happiness (e.g. Harbaugh, Mayr & Burghart, 2007). Studies show that about 7% of the US population experience complicated or prolonged grief disorder (e.g., Kersting et al, 2011). This is persistent grief that does not go away, and many parents tend to experience this after the loss of a child. In their study Catherine Rogers and colleagues (2008) found bereaved parents reporting more depressive symptoms, poorer well-being and more health problems after a child’s loss almost 20 years later. Survivors usually show concern about how their deceased loved ones felt prior to death and if happy or not in the afterlife (e.g., Eytsemitan & Eggleston, 2002). A study reported respondents used emotion discrete terms such as sad, happy or angry to describe the faces of deceased persons. The researchers suggested that the perceived emotional state of a deceased loved one could impact on the survivor’s mourning trajectory (e.g., Eytsemitan & Eggleston, 2002). The bereavement model of placing focus on the deceased instead, provides an alternative to existing bereavement models, in helping the survivor to cope with a loss.

The Dark Side of Personality - Virgil Zeigler-Hill
2016

Dark personality traits, and traits with dark features, are connected to destructive behaviors and interpersonal problems. Even moderate levels of

these traits can cause significant issues. Understanding them will play an integral role in treating individuals who exhibit dark, unhealthy characteristics. Thus, a primary goal of this book is to unite personality psychology and clinical psychology. It synthesizes recent research that connects pathological personality features to the Big Five personality dimensions, creating an interdisciplinary taxonomy of dark personality traits. This volume brings together a diverse panel of experts who provide complex, nuanced perspectives on a variety of personality traits, including those that are readily accepted as dark (e.g., the Dark Triad of narcissism, psychopathy, and Machiavellianism), have been largely ignored by the broader psychological literature (e.g., spitefulness), have not been included in previous discussions of dark personality traits (e.g., authoritarianism), or appear to be at least somewhat positive on a superficial level (e.g., perfectionism and fearless dominance). Chapters explore both maladaptive and adaptive features of these traits, including how to address them in clinical settings. The final chapter ties the entire volume together with a thorough review of common themes, clinical implications, and research goals across all traits.

Alexithymia: State of the Art and Controversies. Clinical and Neuroscientific Evidence - Valentina Tesio 2019-10-16

The Wiley Handbook of Personality Assessment - Updesh Kumar 2016-02-23

The Wiley Handbook of Personality Assessment presents the state-of-the-art in the field of personality assessment, providing a perspective on emerging trends, and placing these in the context of research advances in the associated fields. Explores emerging trends and perspectives in personality assessment, building on current knowledge and looking ahead to the future landscape of the field. Discusses emerging technologies and how these can be combined with psychological theories in order to enhance the real-world practice of assessing

personality. Comprehensive sections address gaps in current knowledge and collate contributions and advances from diverse areas and perspectives. The chapter authors are eminent scholars from across the globe who bring together new research from many different countries and cultures.

Shining Light on the Dark Side of Personality -

Peter Karl Jonason 2022-07-11

Learn which dark side of personality assessment to use and when. Introduces different assessment tools. Highlights the nuances between tests. Presents the relevant psychometric properties. Explores findings about human nature. More about the book. We encounter people who possess undesirable dark sides of personality at low levels in our day to day lives, whether it is the boss who acts like a jerk, a cheating partner, or a friend who rubs everyone up the wrong way. This volume explores the latest research on the assessment of the dark personality traits, including the dark triad of narcissism, Machiavellianism, and psychopathy, and more. The internationally renowned group of contributors provide a comprehensive, evidence-based overview of the personality traits currently being explored. Each chapter reviews two main topics. First, a particular measure used to study such traits is discussed. This section is geared to help the reader to understand how researchers in this area capture data on these traits and to best decide which instrument they want to use and when. Second, each chapter then details what the psychometric data on the test reveals about human nature, including topics such as sex differences, workplace behaviors, sexuality, and value systems. In this way, the contributors highlight how the convergence of research from various measures can provide a broad mosaic of information about people colloquially called psychopaths, narcissists, spiteful, Machiavellian, and sadists. This book is essential reading for anyone interested in test development and practitioners interested in the dark side personality traits.

Fifty Shades of Grey: Exploring the Dark Sides of

Leadership and Followership - Susanne Braun

2019-01-21

The scientific field of leadership and followership is fast evolving and has seen several interesting developments over recent years. The early heroic views of leadership are slowly turning into more nuanced perspectives, including the understanding that leadership and followership are mutually dependent on each other. Likewise, there is a growing awareness that the focus on the positive side of leadership and followership can be fruitfully complemented by a focus on the darker sides of these constructs. According to the latest research plenty of “grey areas” exist, where further insights into leadership and followership are needed. We seek to emphasize the different shades of dark leadership by taking leaders, followers, and their interaction in specific contexts into account.

Accordingly, many of the findings presented in this Research Topic align with a deviation away from the idea of the omnipotent leader. Not only leaders’ dark traits such as narcissism and psychopathy, but also followers’ Machiavellianism emerged as hindering factors for positive organizational functioning. Other results presented in this Research Topic will be fruitful to explain what drives leaders towards dark-side behaviors, the consequences of dark-side leader behaviors (e.g., different types of destructive leadership), and how followers respond to them (e.g., follower attributions of perceived abusive supervision). Contributions to this Research Topic are also pushing the boundaries of current theorizing, shedding further light on the “shades of grey,” when it comes to the possibly unintended negative consequences of leadership and followership. In sum, the dark sides of leadership and followership are a natural part of an organizational reality that many employees face day in and day out. The aim of this Research Topic is to encourage an integrative view of leadership and followership and their dark sides, for a better understanding of complex organizational systems and implications for better

practice.

Handbook of Research on Cyberbullying and Online Harassment in the Workplace - Ramos Salazar, Leslie 2020-10-23

Given users’ heavy reliance of modern communication technologies such as mobile and tablet devices, laptops, computers, and social media networks, workplace cyberbullying and online harassment have become escalating problems around the world. Organizations of all sizes and sectors (public and private) may encounter workplace cyberbullying within and outside the boundaries of physical offices. Workplace cyberbullying affects the entire company, as victims suffer from psychological trauma and mental health issues that can lead to anxiety and depression, which, in turn, can cause absenteeism, job turnover, and retaliation. Thus, businesses must develop effective strategies to prevent and resolve such issues from becoming too large to manage. The *Handbook of Research on Cyberbullying and Online Harassment in the Workplace* provides in-depth research that explores the theoretical and practical measures of managing bullying behaviors within an organization as well as the intervention strategies that should be employed. The book takes a look at bullying behavior across a variety of industries, including government and educational institutions, and examines social and legislative issues, policies and legal cases, the impact of online harassment and disruption of business processes and organizational culture, and prevention techniques. Featuring coverage on a broad range of topics such as sexual abuse and trolling, this book is ideally designed for business managers and executives, human resource managers, practitioners, policymakers, academicians, researchers, and students.

Alexithymia - Olivier Luminet 2018-09-30

Alexithymia is a personality trait characterised by difficulty identifying and describing subjective emotional feelings, a restricted imagination, and an externally oriented style of thinking. Individuals with high levels of this trait are at risk of

developing several common psychiatric disorders. The concept of alexithymia has evolved considerably over the past twenty years, and this important new work responds to the need for a definitive book on the subject. The research, theory and clinical issues surrounding alexithymia are discussed in depth, examining the psychological, biological and social aspects of the construct and their related outcomes. Featuring contributions from researchers and clinicians in the field of emotion processing and regulation, chapters include methods for assessing and reducing alexithymia, and research findings from diverse fields of scientific enquiry including genetics, neuroimaging studies, emotion regulation, attachment and trauma research, and comorbidities with a number of psychiatric and medical disorders.

The Student's Guide to Social Neuroscience - Jamie Ward 2022-11-18

This engaging and cutting-edge text provides an accessible introduction to the complex methods and concepts of social neuroscience, with examples from contemporary research and a blend of different pedagogical features helping students to engage with the material, including essay questions, summary and key points, further reading suggestions, and links to online resources. Social neuroscience is a rapidly growing field which explains, using neural mechanisms, our ability to recognize, understand, and interact with others. Concepts such as trust, revenge, empathy, prejudice, and identity are now being explored and unraveled by neuroscientists. The third edition of this ground-breaking text has been thoroughly revised and expanded to reflect the growing volume of evidence and theories in the field. Notable additions include a greater emphasis on genetic influences, hormonal influences, and more detail on methods such as fNIRS, multivariate pattern analysis, and heart-based psychophysiological measures. This edition also provides new material on gender identity and sexuality, constructivist theories of emotion,

compassion versus empathy, the dark triad, and altruistic punishment. The book is supported by a fully updated companion website, featuring student resources including lecture recordings, multiple choice questions, and useful web links, as well as PowerPoint slides for lecturers. Richly illustrated in attractive full-color, with figures, boxes, and 'real-world' implications of research, this text is the ideal introduction to the field for both undergraduate and postgraduate students in fields such as psychology and neuroscience.

Evolutionary Psychopathology - Marco Del Giudice 2018-07-06

Mental disorders arise from neural and psychological mechanisms that have been built and shaped by natural selection across our evolutionary history. Looking at psychopathology through the lens of evolution is the only way to understand the deeper nature of mental disorders and turn a mass of behavioral, genetic, and neurobiological findings into a coherent, theoretically grounded discipline. The rise of evolutionary psychopathology is part of an exciting scientific movement in psychology and medicine -- a movement that is fundamentally transforming the way we think about health and disease. Evolutionary Psychopathology takes steps toward a unified approach to psychopathology, using the concepts of life history theory -- a biological account of how individual differences in development, physiology and behavior arise from tradeoffs in survival and reproduction -- to build an integrative framework for mental disorders. This book reviews existing evolutionary models of specific conditions and connects them in a broader perspective, with the goal of explaining the large-scale patterns of risk and comorbidity that characterize psychopathology. Using the life history framework allows for a seamless integration of mental disorders with normative individual differences in personality and cognition, and offers new conceptual tools for the analysis of developmental, genetic, and neurobiological data. The concepts presented in Evolutionary

Psychopathology are used to derive a new taxonomy of mental disorders, the Fast-Slow-Defense (FSD) model. The FSD model is the first classification system explicitly based on evolutionary concepts, a biologically grounded alternative to transdiagnostic models. The book reviews a wide range of common mental disorders, discusses their classification in the FSD model, and identifies functional subtypes within existing diagnostic categories.

Social Communication Development and Disorders - Deborah A. Hwa-Froelich 2022-11-08

Social Communication Development and Disorders examines the integrated development of social, linguistic, and cognitive functions. It provides evidence-based clinical information on effective assessment and intervention for individuals with social communication disorders. The second edition of this standout text is fully updated to reflect up-to-date research evidence and the application of the International Classification of Functioning, Disability and Health (Children and Youth version), and places a strong focus on cultural differences in social communication and extended developmental information from birth to adulthood. Part 1 explores topics including theoretical perspectives on social communication, neuroscience of social communication and social cognitive, social emotional, and social communication development. Part 2 covers social pragmatic communication disorder and associated disorders such as language impairment, autism spectrum disorder, attention deficit disorder and disruptive behavior disorder. Chapters feature case studies, incidence/prevalence estimates, DSM-5 definitions, referral guidelines, recommended assessment and intervention practices, as well as a list of clinical and instructional resources. This comprehensive and practical text is essential reading for both undergraduate and graduate students of communication sciences, speech and language disorders, as well as speech-language pathology. It is also an excellent reference for professionals working with individuals with social

competence or social communication problems, including speech-language pathologists, teachers, psychologists, social workers, counsellors, school nurses, behavioral therapists, and occupational therapists.

Research Anthology on Combating Cyber-Aggression and Online Negativity - Management Association, Information Resources 2022-03-04

The advent of the internet and social media were landmarks in furthering communication technologies. Through social media websites, families, friends, and communities could connect in a way never seen. Though these websites are helpful tools in facilitating positive interaction, they have also allowed users to verbally attack and bully each other with no fear of repercussion. Moreover, online predators will often use these tools to harass, stalk, and in some cases even lure their victims. Particularly rampant among adolescents, these harmful actions must be mitigated in order to safeguard the mental health and physical safety of users. The *Research Anthology on Combating Cyber-Aggression and Online Negativity* discusses the research behind cyber-aggression and cyber bullying, as well as methods to predict and prevent online negativity. It presents policy, technological, and human intervention practices against cyber-aggression. Covering topics such as media literacy, demographic variables, and workplace cyberbullying, this major reference work is a critical resource for students and educators of higher education, libraries, social media administrators, government organizations, K-12 teachers, computer scientists, sociologists, psychologists, human resource managers, researchers, and academicians.

The Cambridge Handbook of Personality Psychology - Philip J. Corr 2020-09-03

Research on personality psychology is making important contributions to psychological science and applied psychology. This second edition of *The Cambridge Handbook of Personality Psychology* offers a one-stop resource for scientific personality psychology. It summarizes cutting-edge personality

research in all its forms, including genetics, psychometrics, social-cognitive psychology, and real-world expressions, with informative and lively chapters that also highlight some areas of controversy. The team of renowned international authors, led by two esteemed editors, ensures a wide range of theoretical perspectives. Each research area is discussed in terms of scientific foundations, main theories and findings, and future directions for research. The handbook also features advances in technology, such as molecular genetics and functional neuroimaging, as well as contemporary statistical approaches. An invaluable aid to understanding the central role played by personality in psychology, it will appeal to students, researchers, and practitioners in psychology, behavioral neuroscience, and the social sciences.

The Neuroscience of Empathy, Compassion, and Self-Compassion - Larry Charles Stevens 2018-06-19

The Neuroscience of Empathy, Compassion, and Self-Compassion provides contemporary perspectives on the three related domains of empathy, compassion and self-compassion (ECS). It informs current research, stimulates further research endeavors, and encourages continued and creative philosophical and scientific inquiry into the critical societal constructs of ECS. Examining the growing number of electrocortical (EEG Power Spectral, Coherence, Evoked Potential, etc.) studies and the sizeable body of exciting neuroendocrine research (e.g., oxytocin, dopamine, etc.) that have accumulated over decades, this reference is a unique and comprehensive approach to empathy, compassion and self-compassion. Provides perspectives on empathy, compassion and self-compassion (ECS), including discussions of cruelty, torture, killings, homicides, suicides, terrorism and other examples of empathy/compassion erosion Addresses autonomic nervous system (vagal) reflections of ECS Discusses recent findings and understanding of ECS from mirror neuron research Covers neuroendocrine manifestations of ECS and self-compassion and the neuroendocrine

enhancement Examines the neuroscience research on the enhancement of ECS Includes directed-meditations (mindfulness, mantra, Metta, etc.) and their effects on ECS and the brain

Introduction to Psychology: Gateways to Mind and Behavior - Dennis Coon 2015-01-01

INTRODUCTION TO PSYCHOLOGY: GATEWAYS TO MIND AND BEHAVIOR, 14th Edition attracts and holds the attention of even difficult-to-reach students. The book's hallmark continues to be its pioneering integration of the proven-effective SQ4R learning system (Survey, Question, Read, Reflect, Review, Recite), which promotes critical thinking and guides students step-by-step to an understanding of psychology's broad concepts and diversity of topics. Every chapter contains active learning tools and relatable examples in a discussion style, all while presenting cutting-edge coverage of the field's newest research findings. With this book, students find the study of psychology fascinating, relevant, and above all, accessible. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Creativity and Morality - Hansika Kapoor 2022-10-28

Creativity and Morality summarizes and integrates research on creativity used to achieve bad or immoral ends. The book includes the use of deception, novel ideas to commit wrongdoings across contexts, including in organizations, the classroom and terrorism. Morality is discussed from an individual perspective and relative to broader sociocultural norms that allow people to believe actions are justified. Chapters explore this research from an interdisciplinary perspective, including from psychology, philosophy, media studies, aesthetics and ethics. Summarizes research on creativity used for immoral purposes Identifies individual and sociocultural perspectives on morality Explores creativity in business, education, design and criminal behavior Includes research

from psychology, philosophy, ethics, and more
Mating Intelligence Unleashed - Glenn Geher PhD
2013-01-30

Psychologists often paint a picture of human mating as visceral, instinctual. But that's not the whole story. In courtship and display, sexual competition and rivalry, we are also guided by what Glenn Geher and Scott Barry Kaufman call Mating Intelligence--a range of mental abilities that have evolved to help us find the right partner. Mating Intelligence is at work in our efforts to form, maintain, and end relationships. It guides us in flirtation, foreplay, copulation, finding and choosing a mate, and many other behaviors. In *Mating Intelligence Unleashed*, psychologists Geher and Kaufman take readers on a fascinating tour of the crossroads of mating and intelligence, drawing on cutting-edge research on evolutionary psychology, intelligence, creativity, personality, social psychology, neuroscience, and more. The authors show that despite what you may read in the latest issue of *Maxim*, *Playboy*, *Vogue*, or *GQ*, physical attractiveness isn't the whole story. Human mating draws on a range of mental skills and attributes--from the creative use of pick-up lines, to displays of charisma, intelligence, humor, personality, and compassion. Along the way, the authors shed new light on age-old questions, such as: What role does personality play in mating? Which traits are attractive--and which traits repulse? How do people really choose mates? How do men and women deceive each other? How important is emotional intelligence? Why do people create art--and does it have anything to do with sex? Do nice guys really finish last? Since Glenn Geher coined the term Mating Intelligence in 2006, it has drawn a great deal of media attention, ranging from a *Psychology Today* cover story to articles in the *New Scientist*, the *Washington Times*, the *Huffington Post*, and elsewhere. Now, in *Mating Intelligence Unleashed*, readers will have the first full account of this revolutionary new approach to dating, mating, and love.

Handbook of Individual Differences in Social Behavior - Mark R. Leary 2013-12-17

How do individual differences interact with situational factors to shape social behavior? Are people with certain traits more likely to form lasting marriages; experience test-taking anxiety; break the law; feel optimistic about the future? This handbook provides a comprehensive, authoritative examination of the full range of personality variables associated with interpersonal judgment, behavior, and emotion. The contributors are acknowledged experts who have conducted influential research on the constructs they address. Chapters discuss how each personality attribute is conceptualized and assessed, review the strengths and limitations of available measures (including child and adolescent measures, when available), present important findings related to social behavior, and identify directions for future study.

SUBCLINICAL PSYCHOPATHS - Cary Stacy Smith 2013-10-01

It is estimated that psychopaths make up about 1 percent of the general population. They do everything that a normal person does, with the exception that they possess no empathy and/or conscience toward others, are highly skilled in the art of manipulation, and they have no compunction using others to get what they want and are masters at it. This book is intended for mental health professionals who want to know more about a phenomenon that is both fascinating and scary and who seek to gain information about a topic that, thus far, has received scant attention from researchers. The authors focus on a number of different areas concerning subclinical psychopathy, with some chapters being more technical than others primarily due to the nature of the data reported. Chapters include: An Introduction to Subclinical Psychopathy; A Short History of Psychopathy; What is Subclinical Psychopathy?; The Psychopathic Brain; Child and Adolescent Psychopaths; Interpersonal Relationships; Personality Factors—How to Detect Psychopaths;

Treatment for Psychopathy; and How to Deal with the Psychopath in Your Life. While the book is not a treatise on subclinical psychopathy, after reading it, readers will walk away with a better understanding of the subject.

Theory of Mind - Scott A. Miller 2012-08-21

This is the first book to provide a comprehensive review of the burgeoning literature on theory of mind (TOM) after the preschool years and the first to integrate this literature with other approaches to the study of social understanding. By highlighting the relationship between early and later developments, the book provides readers with a greater understanding of what we know and what we still need to know about higher-order TOM. Although the focus is on development in typical populations, development in individuals with autism and in older adults is also explored to give readers a deeper understanding of possible problems in development. Examining the later developments of TOM gives readers a greater understanding of: Developments that occur after the age of 5.

Individual differences in rate of development and atypical development and the effects of those differences. The differences in rate of mastery which become more marked, and therefore more informative, with increased age. What it means to have a "good theory of mind." The differences between first- and second- order theory of mind development in preschoolers, older children, adolescents, and adults. The range of beliefs available to children at various ages, providing a fuller picture of what is meant by "understanding of belief." After the introduction, the literature on first-order developments during the preschool period is summarized to serve as a backdrop for understanding more advanced developments. Chapter 3 is devoted to the second-order false belief task. Chapters 4 and 5 introduce a variety of other measures for understanding higher-level forms of TOM thereby providing readers with greater insight into other cognitive and social developmental outcomes. Chapter 6 discusses the

relation between children's TOM abilities and other aspects of their development. Chapters 7 and 8 place the work in a historical context. First, the research on the development of social and mental worlds that predated the emergence of TOM is examined. Chapter 8 then provides a comparative treatment of the two literatures and how they complement one another. Ideal as a supplement in graduate or advanced undergraduate courses in theory of mind, cognitive development, or social development taught in psychology and education. Veteran researchers will also appreciate this book's unique synthesis of this critical research.

Empathy in a Broader Context: Development, Mechanisms, Remediation - Simon Surguladze 2020-07-17

Emotions, Imagination, and Moral Reasoning - Robyn Langdon 2012

This volume brings together philosophical perspectives on emotions, imagination, and moral reasoning with contributions from neuroscience, cognition, social psychology, developmental psychology, and abnormal psychology. It discusses the implications for philosophy from experimental work in the cognitive sciences and neurosciences, and shows what cognitive scientists and neuroscientists can learn from philosophical perspectives.

Mating Intelligence Unleashed - Glenn Geher, PhD 2013-02-14

Until recently, evolutionary psychologists have considered human mating behavior to be universal and similar to other animals, painting a picture of human mating as visceral, animalistic, and instinctual. But that's not the whole story. In courtship and display, sexual competition and rivalry, we are guided by Mating Intelligence, or the range of psychological abilities designed for sexual reproduction. In this book, psychologists Glenn Geher and Scott Barry Kaufman take a fascinating tour of the intersection of mating and intelligence by drawing on cutting-edge research

on evolutionary psychology, intelligence, creativity, personality, social psychology, developmental psychology, neuroscience, epigenetics, and more. This book will change the way you think about sex, dating, love, and the human mind.

Advanced Theory of Mind - Scott A. Miller 2022

"Books or articles about theory of mind often begin with an example that helps to convey what is meant by the term (e.g., Derksen, Hunsche, Giroux, Connolly, & Bernstein, 2018; Miller, 2012; Wellman, 2014). This book will be no exception"--
Handbook of Interpersonal Psychology - Leonard M. Horowitz 2010-11-17

Modern interpersonal psychology is now at a point where recent advances need to be organized so that researchers, practitioners, and students can understand what is new, different, and state-of-the-art. This field-defining volume examines the history of interpersonal psychology and explores influential theories of normal-abnormal behaviors, widely-used assessment measures, recent methodological advances, and current interpersonal strategies for changing problematic behaviors. Featuring original contributions from field luminaries including Aaron Pincus, John Clarkin, David Buss, Louis Castonguay, and Theodore Millon, this cutting-edge volume will appeal to academicians, professionals, and students interested in the study of normal and abnormal interpersonal behavior.

The Biology of Investing - John R. Nofsinger
2020-04-20

Why do people's financial and economic preferences vary so widely? 'Nurture' variables such as socioeconomic factors partially explain these differences, but scientists have been discovering that 'nature' also plays an important role. This is the first book to bring together these scientific insights for a holistic view of the role of human biology in financial decision-making. Geneticists are now examining which genetic markers are associated with financial and economic preferences.

Neuroscientists are now determining where in the brain financial decisions are made and how that varies between people. Endocrinologists relate the level of different hormones circulating in the body to financial risk-taking. Researchers are exploring how physiology and environmental conditions influence investment decisions, and how three types of cognitive ability play essential roles in investment success. This exciting and relevant work being done in these academic silos has generally not been transmitted among the scientific areas, or to industry. For the first time, this book integrates all these areas, explaining the myriad ways in which a person's biology influences their investing decisions. Financial analysts, advisors, market participants, and upper-level undergraduate and postgraduate students of behavioral finance, behavioral economics, and investing will find this book invaluable, enabling a deeper understanding of investors' decision-making processes. To further ensure this new material is accessible to students, PowerPoint slides are available online for instructors' use.

Machiavelliana - Michael Jackson 2018-06-05

Machiavelliana is the first comprehensive study of the uses and abuses made of Niccolò Machiavelli's name in management, primatology, leadership, power, as well as in novels, plays, commercial enterprises, television dramas, operas, rap music, children's books, and more.

The Psychology of Successful Trading - Tim Short
2017-11-22

This book is the first to demonstrate the practical implications of an important, yet under-considered area of psychology in helping traders and investors understand the biases and attribution errors that drive unpredictable behaviour on the trading floor. Readers will improve their chances of trading successfully by learning where cognitive biases lead to errors in stock analysis and how these biases can be used to predict behavior in market participants. Focusing on the three major types of bias—Belief-Formation, Quasi-Economic, and Social—the book

provides a rigorous discussion of the literature before explaining how each of these biases plays out in financial markets. The author brings together the fields of philosophical psychology and behavioral finance to introduce "theory of mind," providing readers with tools to predict biases in others as well as using these predictions to form optimal trading strategies for themselves. Readers will also learn to understand their own behaviors, counteracting biases such as overconfidence and conformity—and the "curse" of their own knowledge—to strengthen trade performance. Pairing his skill and experience with an extensive research bibliography, Short positions the foundational sources of cognitive biases alongside concrete examples, experimental designs, and trader's anecdotes, helping readers to apply theoretical guidelines to real-life scenarios. Shrewd professionals and MBA students will benefit from *The Psychology of Successful Trading's* intuitive structure and practical focus.

Evil in Mind - Christopher T. Burris 2022

What is "evil" -- "Evildoers" : who (or what) earns the title? -- The "mark of Cain" -- Becoming evil -- Hate -- Sadism -- Serial killers -- Organized evil -- "Evil" spelled backwards is...?.

The International Journal of Indian Psychology, Volume 4, Issue 1, No. 74 - IJIP.In 2016-10-30

The International Journal of Indian Psychology (e-ISSN 2348-5396 | P-ISSN 2349-3429) is an psychological peer-reviewed, academic journal that examines the intersection of Psychology, Education, and Home science. The journal is an international electronic and print journal published in quarterly.

The General Factor of Personality - Janek Muek 2017-04-07

The General Factor of Personality improves our understanding of the personality structure and the relations between major personality dimensions, as well as major dimensions of the entire non-cognitive sphere of psychological variables. The results of the empirical testing and theoretical evaluations in this book contribute to the more comprehensive and precise theoretical framework

of the General Factor of Personality (GFP) and that of the entire personality structure. Additionally, the book answers some unresolved questions concerning the nature of the GFP, including whether it is based more on correlations in real behavior or on other less substantial factors between lower-order dimensions of personality. This book is crucially important not only for theoretical reasons, but also for the tremendous practical and applied value of the assumed general dimension of personality. As a common denominator of all the most important fields of personality beyond cognition (Big Five, well-being, coping, emotionality, motivation, self-concept, self-esteem, control, wisdom and others), the GFP represents an extremely strong single predictor of the quality of life, mental health and well-being, career, academic success, and the quality of family and interpersonal relations. Reviews the theoretical and methodological work on the General Factor of Personality (GFP) Presents major research results in the field of GFP and the dimensional structure of personality Provides a balanced and objective approach to the topic of GFP, addressing criticisms and controversies Considers the practical and applied aspects of this research Draws conclusions on the bioevolutionary model of GFP to give a more thorough understanding of biological bases of human personality

Studies in Machiavellianism - Richard Christie 2013-10-22

Studies in Machiavellianism covers the various aspects of Machiavellian personality and characteristics. Traditionally, the "Machiavellian" is someone who views and manipulates others for his own purposes. This 17-chapter text discusses the empirical findings on approved canons of social psychological reporting concerning Machiavellianism. The introductory chapters examine the relationships between Machiavellianism and measures of ability, opinion, and personality, as well as the visual interaction in relation to Machiavellianism and an unethical act.

The succeeding chapters discuss the results and implications of the Machiavel study, with a particular emphasis on the measure of success of attempts to manipulate others. Other chapters deal with the results of the Con and Ten Dollar Games along with their interpretation. The remaining chapters discuss the laboratory and field research studies of Machiavellianism, as well as its social correlation. This book will prove useful to social psychologist, behaviorists, historians, and researchers.

Representing the Exotic and the Familiar -

Meenakshi Bharat 2019-11-28

The multicultural world of today is often said to be marked by a certain kind of exoticization: a “fetishizing process”, as Graham Huggan has called it, which separates a “first world” from a “third world”, the Occident from the Orient. The essays collected here re-assess this tendency, not least by focusing on the kinds of intellectual tourism and dilettantism to which it has given rise. The wider context of these analyses is a postcolonial scenario where literatures and languages can move from the “exotic” to the comparatively “familiar” space of contemporary writings; where an exotic mythos can live on into the familiar present; and where certain perceptions and representations of peoples, of literatures, and of languages have turned exoticization and familiarization into global modes of mass-cultural consumption. Especially by exploring the liminalities between different cultures, this collection manages to trace both the history and the politics of exoticist representation and, in so doing, to make a significant critical intervention.

Machiavellianism

The world abounds with tricksters, swindlers, and impostors. Many of them may well be described with the term Machiavellian. Such individuals disrespect moral principles, deceive their fellow beings, and take advantage of others’ frailty and gullibility. They have a penetrating, rational, and sober mind undisturbed by emotions. At times we cannot help but be enchanted by their talent even though we know they misuse it. Recent studies have revealed that Machiavellians possess a complex set of abilities and motivations. This insightful book examines the complexities of the Machiavellian trait, in relation to attitude, behaviour, and personality. By integrating results and experiences from social, personality, cognitive, and evolutionary psychology, Tamás Bereczkei explores the characteristics of Machiavellianism (such as social intelligence, deception, manipulation, and lack of empathy), and the causes and motives guiding Machiavellian behaviour. The author also demonstrates how Machiavellianism is related to strategic thinking and flexible long-term decisions rather than to a short-term perspective, as previously thought, and explores Machiavellianism in relation to the construct of the Dark Triad. The first comprehensive psychological book on Machiavellianism since Christie and Geis’ pioneering work in 1970, *Machiavellianism* summarises the most important research findings over the last few decades. This book is fascinating reading for students and researchers of psychology and related courses, as well as professionals dealing with Machiavellians in their work and practice.