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Crafting & Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases - A. J. Strickland III 2013-01-17

The distinguishing mark of the 19th edition is its enriched and enlivened presentation of the material in each of the 12 chapters, providing an as up-to-date and engrossing discussion of the core concepts and analytical tools as you will find anywhere. There is an accompanying line-up of exciting new cases that bring the content to life and are sure to provoke interesting classroom discussions, deepening students' understanding of the material in the process. While this 19th edition retains the 12-chapter structure of the prior edition, every chapter - indeed every paragraph and every line - has been re-examined, refined, and refreshed. New content has been added to keep the material in line with the latest developments in the theory and practice of strategic management. In other areas, coverage has been trimmed to keep the book at a more manageable size. Scores of new examples have been added, along with 16 new Illustration Capsules, to enrich understanding of the content and to provide students with a ringside view of strategy in action. The result is a text that cuts straight to the chase in terms of what students really need to know and gives instructors a leg up on teaching that material effectively. It remains, as always, solidly mainstream and balanced, mirroring both the penetrating insight of academic thought and the pragmatism of real-world strategic management. Thompson 19e, your best case scenario!

Essentials of Strategic Management - John E. Gamble 2011

This title responds head-on to the growing requests by business faculty for a concise, theory-driven strategic management concepts and cases text.

The Strategic Drucker - Robert W. Swaim 2011-11-11

The strategy and marketing wisdom of Peter Drucker, compiled into one handy guide Peter Drucker was widely considered the father of modern management. His 39 books and countless scholarly and popular articles predicted many of the major economic developments of the late twentieth century, and his influence upon modern business is almost immeasurable. In *The Strategic Drucker*, Drucker associate and student Robert Swaim has distilled Drucker's most important business strategies and philosophies into one valuable book. Swaim recounts and compiles Drucker's insight on growth, strategic planning, sales, marketing, innovation, and a wealth of other vital business topics. For anyone who wants to get to know the real Drucker, without digging through all of his books and articles, *The Strategic Drucker* is a valuable resource. Robert Swaim, PhD (Beijing, China), has taught at numerous universities around the world and collaborated with Peter Drucker in developing an MBA and executive development program for Chinese executives and managers.

Strategic Management - Richard Lynch 2018-05-09

Strategic Management is a core strategy textbook, covering all the major topics particularly from a global perspective. It delivers comprehensive coverage of the subject in an easy-to-read style with extensive examples and a range of free support material that will help you learn actively and effectively. This eighth edition of *Strategic Management* builds on proven strengths ... · over 70 short case studies to provide easily accessible illustrations of strategy in practice and additional cases available online to provide more in-depth examples of recent strategic decisions involving Sony, Apple and industry sectors · a continuous contrast

between prescriptive and emergent views of strategy to highlight the key debates within the discipline · emphasis on practice throughout with features to help you turn theory into practice · major international strategy cases from Europe, Africa, China, India, Middle East and the Americas · clear exploration of the key concepts · comprehensive, logical structure to guide you through this complex subject · Specialist chapters on public/third sector strategy, green strategy and sustainability, entrepreneurial strategy and international and global strategy New for the eighth edition: - Dynamic capabilities and resource renewal explored in a revised and updated chapter - Emergent strategy completely revised in two new chapters, one focusing on innovation, and technology and the other exploring knowledge and learning - New material on innovation and strategy in uncertain environments - Case studies from large and small organisations from Google, Spotify and Cadbury to Snapchat, Uber and green energy companies with 14 new cases and many cases updated This new edition also includes a wealth of free, online, open-access learning resources. Use these materials to enhance and test your knowledge to improve your grades. Online resources include web based cases with indicative answers, chapter based support material, long cases and multiple-choice questions. Richard Lynch is Emeritus Professor of Strategic Management at Middlesex University, London. He is an active researcher, lecturer and consultant, particularly in the area of global strategy and sustainable strategy.

Strategic Management - Fred R. David 2015

"In today's economy, gaining and sustaining a competitive advantage is harder than ever. *Strategic Management* captures the complexity of the current business environment and delivers the latest skills and concepts with unrivaled clarity, helping students develop their own cutting-edge strategy through skill-developing exercises"--Publisher's website.

Business Policy and Strategy - William H. Tomlinson 2000-07-31

Now in its sixth edition, *Business Policy and Strategy: An Action Guide, Sixth Edition* provides students with an analysis of how basic functions - such as marketing, finance, production, operations, R & D, and human resources are coordinated to develop business policy. The authors demonstrate the how-tos of formulating, implementing, and evaluating corporate strategy. Students will understand strategic management - its decision-making processes, interface with environmental change, formulation of strategic alternatives, executive decision making, and built-in synergy. The importance of business policy and strategy has surged to the forefront of the business world. Internationalization of business, deregulation, mergers, acquisitions, strategic alliances, and international joint ventures - coupled with a new emphasis on shareholder value - contribute to a feeling of uncertainty in the global marketplace. On top of this, the constantly changing e-commerce environment makes strategic planning even more essential. Students need to know how to function in this business environment. The authors provide a concise review of basic and alternative policies in strategy formulation. They use a case study of business situations that give students a powerful tool and efficient tool for mastering strategy development. The book blends practicality and realism - based on the authors' years of experience in corporate industry and management development - with advances in theory. The definitive supplementary text, *Business Policy and Strategy: An Action Guide, Sixth Edition* captures the business curriculum in one action packed volume.

Management of Tourism and Hospitality Services - Rebecca Dei Mensah 2013-09-30

What standards should tourism and hospitality practitioners adhere to? What goes into designing and delivering quality tourism and hospitality services? What management functions are necessary for the maintenance of high service standards? What critical issues confront the tourism industry today? The answers to these questions have been adequately addressed by this book which is indispensable to both students and practitioners of hospitality and tourism. This book provides insights into different segments of the tourism and hospitality industry, management functions, design and delivery of tourism and hospitality services as well as critical issues such as service quality and technological applications.

Strategic Management and Business Policy - C Appa Rao 2009

This book on Strategic Management and Business Policy has been designed considering the problem of students in finding out an easily understandable book covering, by and large, all the related topics. This book presents the fundamental concepts of Strategic Management with current examples and illustrations in simple, lucid and student friendly manner. The book, along with other topics, covers (a) Business Vision, Mission and Objectives (b) Environmental and Internal Analysis (c) Corporate, Business, Functional, Global and e-Business Strategies (d) Strategic Analysis and Choice (e) Strategic Implementation: Issues (f) Strategic Evaluation and Control (g) Case Study Methodology The main feature of this book is a comprehensive coverage of popular analytical frameworks, such as: (i) SWOT Analysis (ii) Porter's Five Forces Model (iii) Ansoff's Product/ Market Grid (iv) Value Chain Analysis (v) BCG Matrix In addition, concepts like core competence, competitive advantage, customer-driven strategy, etc., are elaborated extensively in the book. The book is very useful for the courses, such as MBA, PGDBA, BBA, BBM and other professional programmes at graduate and postgraduate level.

Strategic Intent - Gary Hamel 2010

In this article, renowned management experts Gary Hamel and C. K. Prahalad introduce their approach to strategic planning in the face of tough competition. With advice on tailoring your company's strategy and developing the will to win within your firm, this article helps you define a long-term strategy for your organization that captures employees' imaginations and creates a clear path to success.

Strategic Management - Upendra Kachru 2009

Written in a lucid way, this book traverses the entire panorama of strategic management.

Crafting and Executing Strategy - Arthur A. Thompson 2017

Best Selling Strategy Title. The 21st Edition continues its tradition of being a preeminently teachable text because of its mainstream content and balanced coverage of what every student needs to know about the managerial tasks of crafting and executing strategy because the presentation of the material is engaging and clearly written.

The Cores of Strategic Management - Katsuhiko Shimizu 2012

This is a study of the analytic tools and processes involved in the formulation and implementation of strategic choices in realistic organizational settings.

Manufacturing Strategy - John Miltenburg 2005-03-09

To stay competitive and meet market expectations in a global economy, both domestic and foreign companies must realign their manufacturing processes, make improvements, and increase their manufacturing capabilities. With large numbers of employees working in a network of domestic and foreign facilities, production processes are as varied as the products being produced. Manufacturing managers need a manufacturing plan or strategy that will bring structure to this complex environment. In *Manufacturing Strategy: How to Formulate and Implement a Winning Plan*, 2nd Edition, John Miltenburg offers a sensible and systematic method to: (1) evaluate domestic and foreign factories and international manufacturing and (2) plan the appropriate manufacturing strategy to be first in the market. Incorporating comments and suggestions from managers who used the first edition of *Manufacturing Strategy*, John Miltenburg expands and improves on his focus in the areas of: International Manufacturing — where the focus is on a company's international network of factories; Competitive Strategy — where managers must understand the role manufacturing strategy plays in their company's business strategy; and Manufacturing Programs — showing how programs such as quality management, six sigma, agile manufacturing, and supply chain management fit within the manufacturing strategy. *Manufacturing Strategy* gives managers a common language for

dealing with manufacturing problems at both strategic and operational levels. It improves communication between manufacturing managers and those outside manufacturing (who will now have a better understanding of what manufacturing can and cannot do).

Crafting and Implementing Strategy - Arthur A. Thompson 1998

This text contains the same material as in the first part of *Strategic Management* tenth edition, but with the addition of a section containing 19 topical strategic management readings.

The Strategy Planning Process - Rudolf Grünig 2018-04-18

Developing future strategies for a company is an important and complex task, and forms the core issue in this book. A company's strategy defines its future direction, specifying its desired market position and key competitive advantages both at the level of market offers and of resources. This book provides clear, straightforward advice for professionals: after a brief introduction to strategic planning, a heuristic process for determining future strategies is presented. It shows how to analyze a company's current situation, develop and assess options for the future, and define implementation projects. Throughout the book, detailed recommendations are illustrated with the help of numerous concrete examples. As a result of studying applications of the book in practice, the second edition benefits from a simplified, hands-on analysis and planning process at the business level.

The Importance of Strategic Management - 2022-07-07

Essay from the year 2019 in the subject Business economics - Business Management, Corporate Governance, grade: 1,3, , language: English, abstract: Strategy is a plan or a process of getting a company's objectives achieved in future. This process is planned mostly for a medium- until long-term period of approximately five to ten years. Thompson, Strickland and Gamble (2007) identify that Strategic Management require an environmental scanning to implement, monitor, evaluate and review a strategy to ensure the most efficient performance and highest output. As Adrian Lewis (2015) justifies the three levels of re-engagement will increase the efficiency of employees and their motivation to work. A strategic management process determines the capability and weakness of employees and ensures them to improve. Through this method employees become more alert of their own performance and do want to improve it, especially with a financial incentive. Furthermore, a business strategy will prevent overlapping work due to better cooperation with employees. The company could e.g. offer trainings for their workers during work. Because a satisfied workforce is valuable and can lead you to success

Strategic Management - A. Naga

In today's world, 'change' is the only 'constant' factor. In the last few decades, there has been a radical change in how organizations function. To survive in this highly volatile environment, companies need a long-term strategic vision and thinking. In light of this, 'strategic management' has become a significant topic and is taught as the core subject in MBA/PGDM programmes in Indian universities and business schools. This is a book written in the context of the Indian business environment but with a global orientation. It is comprehensive and contemporary in its approach.

Strategic Management Methodology - Curtis W. Roney 2004

Strategic planning methodology is the application of strategic management theory to practice. This book is about the process of strategic management in action, and is firmly grounded, unlike many works on the subject, in both strategic management theory and empirical research. This is what planning professionals and strategic management scholars have long sought--a firm methodological connection between strategic management theory and its daily practice in management. This comprehensive reference handbook covers such critical issues as the application of information technology to planning; the roles and responsibilities of various parties, including the board of directors, CEO, COO, line managers, and planning managers; administrative management of the planning process; integration of near and long-term planning; assessment of the firm's external environment; and the planning manager's role in corporate restructuring, including acquisitions, divestments, mergers, alliances, and joint ventures.

Comprehensive Strategic Management - Eric J. Bolland 2017-05-24

This breakthrough book provides students and managers alike with an understanding of the concepts and tools of strategy.

Information Technology and Business Process Reengineering - Hui-Liang Tsai 2003

Presents competitive strategy for the learning organization in the context of technological advances and continual process reengineering.

Strategy - Arthur A. Thompson, Jr. 2005-05

STRATEGY: Winning in the Marketplace is the newest offering from proven authors Thompson, Gamble, and Strickland. As in previous works, the authors' mainstream presentation includes the most recent research in strategy presented in a way that students can understand and apply to business cases and problems. With fewer chapters and pages and shorter cases than previous texts by these authors, this text offers a more concise, lively, and user-friendly presentation of strategic management. Fundamental strengths of Thompson/Gamble/Strickland text treatments are very much evident in this edition—a compelling presentation of Porter's Five-Forces model and globally competitive markets and first-rate coverage of strategy execution and the drive for operating excellence. Another hallmark of this new product is the package of Thompson/Gamble/Strickland cases and related teaching notes. Over the years, this author team has developed a great network of case authors and is able to select from the cream of the crop. Having written scores of cases themselves and having a combined experience of 70 years teaching this particular course, they are very skilled in selecting the types of cases that will spark student interest and generate lively classroom discussions. Many of the cases reflect high profile industries, companies, products, and people that students will have heard of, know about from personal experience, or can easily identify with. The new case line-up features an exciting collection of the latest and best cases flush with valuable teaching points and lessons for students.

Management - V.S.P. Rao 2009

The book abounds in meritorious features (such as tables, charts, illustrations, skill building exercises, cases, games, incidents) which set it apart from other books on management. The topics have been presented in a simple, concise and interesting manner. Every attempt has been made to maintain easy readability and quick comprehension. Contemporary examples, personality profiles, corporate experiences have been provided at relevant places to enrich the contents further. The book is primarily meant for students pursuing advanced courses in management such as MBA, PGDBA, M.Com, IAS, B.Com (Hons) and BBA.

Business Strategy and Competitive Advantage - Jovo Ateljević 2023-03-24

Michael Porter is recognized as one of the top authorities on corporate strategy and business competition. The historical review of strategic management clearly shows that Porter's research has bridged up two general paradigms (before and after the 1980s) thus helping both researchers and practitioners to better understand unanticipated global changes. His two generic strategies: costs and diversification, the two interdependent strategic options, are key in the context of the competitiveness of orthodox microeconomic theory. This is where Porter went further, constructing a popular value chain concept that provides the ability to disaggregate the key activities of business process in creating products and services in terms of cost analysis and value creation. This book is a collection of seven interconnected chapters that provides a coherent understanding of Michael Porter's contribution to the field of strategic management. It addresses key changes and challenges in the global business environment. The value chain concept has become highly applicable in both theory and practice. In the book, the authors offer an original interpretation of the Porters' research on strategic management in order to unravel or simplify his key theoretical concepts. It will be of interest to researchers, academics, practitioners, and students in the fields of strategic management and international business.

Strategic Human Resources Management in Health Services Organizations - S. Robert Hernandez 2009-06-22

The third edition of Strategic Human Resources Management In Health Services Organizations articulates the links that exist among strategy, organizational design and behavior, and human resources management: It not only describes human resources functions within organizations but also provides a model of major organizational components that shape the human resources options available for health services managers. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Strategic Management - Colin White 2017-03-14

Reflecting the challenges of formulating, implementing and monitoring strategy in practice, White's

contemporary text discusses differing theories and approaches in the context of real-world experience. Readers are encouraged to conceptualize and generalize business problems and to confront philosophical issues without losing sight of practical aims. Each chapter starts with a Key Strategic Challenge and sets the scene of a case study which is resolved at the end of the chapter. The text includes more than 60 Strategy in Action short case examples to illustrate how organizations apply strategy in practice along with fifteen long case studies for detailed analysis. Strategic Projects and Exploring Further sections encourage readers to investigate the subject more in detail. Strategic Management: - Acknowledges the complex reality of strategy in the real world showing students the challenges they will encounter when implementing strategy in practice. - Provides a solid theoretical grounding in the subject enabling students to develop their own strategic approaches. - Offers comprehensive and contemporary topic coverage reflecting current trends such as globalization, co-operative strategy and performance measurement. - Includes separate chapters on Implementation, Monitoring and Risk Assessment reflecting the critical role of these issues within organizations. - Provides a wide range of international case examples from well-known organizations in all regions of the world allowing students to see how strategy is implemented in practice and reflecting the global nature of strategy for multinational corporations. Integrated web packages include: - For students: Additional long case studies, integrating case study, links to further resources, searchable glossary. - For Instructors: Suggested teaching pathways and key themes, additional case study questions, comments on exercises and assignments within the text, powerpoint lecture presentations. Visit www.palgrave.com/business/white for more information.

Services Marketing - K. Rama Moahana Rao 2011

Crafting and Executing Strategy - Arthur A. Thompson 2005

Presenting the most recent developments in research and strategy, this text applies these theories and illustrates their implementation in business cases.

Essentials of Strategic Management - John E. Gamble 2020

"Essentials of Strategic Management 6 edition by Gamble, Peteraf, and Thompson presents concise, straight-to-the-point discussions, timely examples, with a writing style that captures students' interest. It features 10 chapters with 12 tightly linked cases. The content is solidly mainstream and balanced, mirroring both insights of academic thought and real-world strategic management. For years strategy instructors have been shifting from purely text-cases to a text-cases-simulation course structure. Two widely used online competitive strategy simulations, The Business Strategy Game and GLO-BUS, are optional companions. Both simulations are closely linked to the content. "--

Strategic Management - V.S.P. Rao 2004-05

Designed to facilitate understanding and retention of the material presented, each chapter contains the following pedagogical features: u Opening Case: Each chapter begins with an opening case highlighting strategies and actions followed by Indian companies while trying to exploit the opportunities present in a competitive environment. u Real World Examples: Each chapter contains a number of real-world examples illustrating how a particular firm has exploited the gaps present in the environment, using its own resources to best advantage. u Terminology: Key ideas and terms that are vital to understanding strategic management have been highlighted throughout the book and explained at the end in a summarised form. u References: Each chapter is also supported by carefully selected references for the benefit of readers who might be interested in exploring the topic(s) further. u Personality Profiles: Personality sketches of leading corporate heroes have also been provided at appropriate places, illustrating the manner in which they fought against heavy odds and emerged as winners in the end. u Review and Discussion Questions : Following the terminology, review and discussion questions offer an opportunity to focus on each of the key ideas illustrated at the beginning of each chapter and stimulate clear thinking. u Research Inputs: The book provides a comprehensive coverage of a vast, growing subject well-supported by a wealth of research data collected from multifarious sources. u Concluding Case: Each chapter contains a thoroughly researched and widely-acclaimed case, picked up from Business Today, relevant to the topic in question. u Student Oriented Text: The subject matter has been presented in a simple and lucid manner, keeping the unique requirements of students in mind.

Entrepreneurship in Sub-Saharan Africa - John O. Ogbor 2009

The importance of entrepreneurship as an engine for innovation, economic growth, job creation and wealth especially in the context of Sub-Saharan Africa cannot be overemphasized. Entrepreneurship in Sub-Saharan Africa examines the socio-cultural, global, economic, financial, political, infrastructure and organizational contexts of entrepreneurship in Sub-Saharan Africa. Second, the book presents a strategic management approach for the management of entrepreneurial and small business ventures in the region. Written with a focus on theory and practice, the book is suitable for undergraduate and graduate courses in business and management studies and as a reference tool for practicing and prospective entrepreneurs, small business owners and economic change agents. Keywords: Entrepreneurship, Small Business Management, Sub-Saharan Africa, Strategic Management, Marketing, Globalization, Business Plan, Socio-cultural, financial, political, institutional, infrastructure and organizational contexts. Number of pages: 684

Handbook of Hospitality Strategic Management - Michael Olsen 2008-09-10

Handbook of Hospitality Strategic Management provides a critical review of mainstream hospitality strategic management research topics. Internationally recognized leading researchers provide thorough reviews and discussions, reviewing strategic management research by topic, as well as illustrating how theories and concepts can be applied in the hospitality industry. This book covers all aspects of strategic management in hospitality. The depth and coverage of each topic is unprecedented. A must-read for hospitality researchers and educators, students and industry practitioners.

Crafting and Executing Strategy: Concepts and Readings - John Gamble 2013-01-17

The distinguishing mark of the 19th edition is its enriched and enlivened presentation of the material in each of the 12 chapters, providing an as up-to-date and engrossing discussion of the core concepts and analytical tools as you will find anywhere. There is an accompanying line-up of exciting new cases that bring the content to life and are sure to provoke interesting classroom discussions, deepening students' understanding of the material in the process. While this 19th edition retains the 12-chapter structure of the prior edition, every chapter – indeed every paragraph and every line – has been re – examined, refined, and refreshed. New content has been added to keep the material in line with the latest developments in the theory and practice of strategic management. In other areas, coverage has been trimmed to keep the book at a more manageable size. Scores of new examples have been added, along with 16 new Illustration Capsules, to enrich understanding of the content and to provide students with a ringside view of strategy in action. The result is a text that cuts straight to the chase in terms of what students really need to know and gives instructors a leg up on teaching that material effectively. It remains, as always, solidly mainstream and balanced, mirroring both the penetrating insight of academic thought and the pragmatism of real-world strategic management. Thompson 19e, your best case scenario!

Principles of Responsible Management: Global Sustainability, Responsibility, and Ethics - Oliver Laasch 2014-01-01

PRINCIPLES OF RESPONSIBLE MANAGEMENT offers an international, scientifically sound, and strictly practice-related perspective. It is the first official textbook of the United Nations for the Principles for Responsible Management Education (PRME) academic network, and a reference book for companies of the United Nations Global Compact Initiative. It is a primary text for traditional business and society, business ethics, corporate social responsibility, and sustainability courses, or may serve as a practitioner handbook. Contributors are renowned academic professionals in their respective chapter topics as well as distinguished business practitioners who contribute highly relevant practice cases. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Service Science Research, Strategy and Innovation: Dynamic Knowledge Management Methods - Delener, N.

2012-01-31

"This book explores areas such as strategy development, service contracts, human capital management, leadership, management, marketing, e-government, and e-commerce"--Provided by publisher.

Strategy - Arthur A. Thompson 2004

This book covers developments in business strategy theory and practice as: the growing scope and strategic importance of collaborative alliances; the continuing march of industries and companies to wider globalization; the inclusion of the resource-based view of the firm as standard part of strategic analysis; the spread of high-velocity change to more industries and company environments; and the fundamental changes in both strategy and internal operations as a result of the implementation of Internet technology applications across the globe.

Knowledge Driven Service Innovation and Management: IT Strategies for Business Alignment and Value Creation - Chew, Eng K. 2012-11-30

"This book provides a comprehensive collection of research and analysis on the principles of service, knowledge and organizational capabilities, clarifying IT strategy procedures and management practices and how they are used to shape a firm's knowledge resources"--Provided by publisher.

Strategic Management in the Arts - Lidia Varbanova 2013-01-03

Strategic Management in the Arts looks at the unique characteristics of organisations in the arts and culture sector and shows readers how to tailor a strategic plan to help these diverse organizations meet their objectives. Strategic management is an essential element that drives an organisation's success, yet many cultural organizations have yet to apply strategic thinking and entrepreneurial actions within the management function. Varbanova reviews the existing theories and models of strategic management and then relates these specifically to cultural organisations. Also included are sections on entrepreneurship and innovations in the arts, considering the concept of a 'learning organisation' – an organisation able to adapt its strategy within a constantly changing, complex environment. The book is structured to walk the reader through each element of the strategic plan systematically. With a fresh approach, key questions, examples, international cases to connect theory with practice and suggestions for further reading, this book is designed to accompany classes on strategic planning, cultural management or arts management.

Strategy and Policy - Arthur A. Thompson 1978

Analytical Corporate Valuation - Pasquale De Luca 2018-10-31

This book integrates the models employed in the fundamental analysis of a company with the models used by investors in the capital markets to diversify risks and maximize expected returns. The underlying thesis is that the company creates value only if the return on capital invested exceeds the cost of capital, while the objective is to demonstrate how integration of the fields of corporate finance and asset pricing enables comprehensive and accurate company valuation. Companies can thrive only if they are able to create value for shareholders over time. A company's value creation and the correct approach to its measurement require two main skills: first, the ability to analyze and evaluate the company's fundamentals with respect to its business model and its performance over time; and second, knowledge of investors' models with regard to risk diversification and return maximization from which the cost of capital for the firm is derived. Based on this perspective, the book combines rigorous quantitative analysis with effective use of graphics to aid intuitive understanding.

Strategic Management in the 21st Century [3 volumes] - Timothy J. Wilkinson 2013-05-22

Covering both practical and theoretical aspects of strategic management, this three-volume work brings the complex topic down to earth and enables readers to gain competitive business advantages in their marketplace.